

**AGENDA**  
**Huron-Clinton Metropolitan Authority**  
**Board of Commissioners Meeting**  
**January 12, 2012, 10:30 a.m.**  
**Administrative Office**

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1. Chairman's Statement
2. Public Participation
3. Minutes
  - A. 2012 Budget Public Hearing
  - B. December 2011 Regular Meeting
4. Reports
  - A. Kensington
    1. Bids – Boat Rental Building/Sewer Pump Station Replacement **(pg. 1)**
    2. Kensington Golf Maintenance – RFP **(pg. 3)**
  - B. Administrative Office
    1. 2011 Tax Levy Adjustments **(pg. 7)**
    2. 2012 Property/Casualty Insurance Coverage **(pg. 15)**
    3. 2012 Liability Indemnification Resolution **(pg. 23)**
    4. Adoption of High Deductible Health Plan for Non-Represented Employees **(pg. 29)**
    5. Donations **(pg. 37)**
    6. Report – Legislative **(pg. 39)**
5. Closed Session
  - A. Litigation
  - B. Contract Negotiations
6. Director's Comments
7. Commissioners' Comments
8. Motion to Adjourn

<p>The next regular Board of Commissioners meeting will be held on Thursday, Feb. 9, 2012 at 10:30 a.m. at the Administrative Office.</p>
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# HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
 From: Michael Arens, Chief Engineer  
 Project No: 704-11P  
 Project Title: Boat Rental Sanitary Pump and Forcemain Replacement  
 Project Type: Major Maintenance  
 Location: Kensington Metropark, Oakland County  
 Date: January 5, 2012

Bids Opened: Tuesday, December 20, 2011 at 2:00pm

**Scope of Work:** Remove and decommission existing sanitary pump station serving the Boat Rental building; replace with new pump station, force main and appurtenances including pre-engineered simplex sewage pump station, and approximately 713 lineal feet of 2-inch sanitary force main. Existing pneumatic sewage pump system, constructed 53 years ago, is original. It is obsolete, faulty, in danger of failure, and replacement parts are no longer available.

<u>Contractor</u>	<u>City</u>	<u>Amount</u>
1. Bob Myers Excavating, Inc.	Brighton	\$ 30,126.25
2. Birkenstock Construction, Inc.	Brighton	\$ 46,015.50
3. Corby Energy Services	Belleville	\$ 53,882.00
4. Fonson, Inc.	Brighton	\$ 56,061.00
5. San Marino Excavating, Inc.	Howell	\$ 59,532.00
6. Teltow Contracting, Inc.	Casco	\$160,992.50
Total Budget Amount for Contract Services and Administration		\$ 29,000.00
Proposed Work Order Amount		
Contract Amount – Bob Myers Excavating, Inc. (Rounded)		\$ 31,000.00
Contract Administration		<u>\$ 2,000.00</u>
Total Proposed Work Order Amount		\$ 33,000.00

If a contract is awarded, no additional appropriation of funds is necessary. Sufficient funds exist in the Kensington Metropark Major Maintenance Account to cover the difference between Budget Amount and low bid plus contract administration.

The following contractors obtained bidding documents but did not submit a proposal:

Matzak, Ray	Miller Communications, Clio
Advanced Rehabilitation Technology, Bryan, OH	DVM Utilities, Sterling Heights

**Recommendation:** That the Board of Commissioners award Contract No. 704-11P to the low responsive, responsible bidder, Bob Myers Excavating, Inc., in the amount of \$30,126.25 as recommended by Chief Engineer Arens and staff.





# HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
 From: David C. Moilanen, Director  
 Subject: Golf Course Maintenance Request for Proposals (RFP)  
 Location: Kensington Metropark, Oakland County  
 Date: January 5, 2012

As directed by the Board of Commissioners, the Huron-Clinton Metropolitan Authority prepared and solicited Request for Proposals for the purpose of maintaining Kensington Metropark Golf Course for a three year period, February 1, 2012 through January 31, 2015. Under the coordination of the Purchasing Department, a solicitation was issued detailing the scope of work, which included the current maintenance schedule.

The proposal was advertised on Michigan Intergovernmental Trade Network (MITN) regional bid notification system and in Crain's Detroit Business. A mandatory pre-bid meeting was held on Oct. 28, 2011 to review the published proposal and to answer any questions and help clarify terms or conditions of the proposal. Representatives from five companies attended the meeting.

Proposals were due on Nov. 17, 2011. A total of three proposals were received – Billy Casper Golf, Davey Golf Course Maintenance and ValleyCrest Golf Course Maintenance. Copies of their proposals were reviewed by a six member evaluation committee, consisting of HCMA Park and Administrative staff.

The committee evaluated the relative strengths and weaknesses of the proposals with regard to the evaluation criteria set forth in the solicitation. Proposal evaluation criteria included experience and qualifications; staffing, maintenance plan proposed; sub-contracted services and equipment. The price proposals were then reviewed.

The results of the combined scores were:

<u>Firm</u>	<u>City</u>	<u>Points</u>
ValleyCrest Golf Course Maintenance	Calabasas, CA	94.51
Davey Golf Course Maintenance	Auburn Hills, MI	89.55
Billy Casper Golf	Vienna, VA	80.81

Points scoring was determined as published in the proposal, based on the following criteria and weights:

<u>Criteria</u>	<u>Points</u>
Price	40 %
Proposal	30 %
Interview	20 %
Other	10 %

<u>Pricing Proposal</u>	<u>Contract Period</u>
ValleyCrest Golf Course Maintenance	\$1,418,904 net*
Davey Golf Course Maintenance	\$1,184,600 net
Billy Casper Golf	\$1,877,573 net

\*Price is net of rent that HCMA would charge for use of maintenance and pesticide buildings and of the ancillary duties, such as maintaining the Administrative Office landscapes and irrigation system, snow removal at the Administrative Office and grooming of some of the parks cross country ski trails.

References were contacted for ValleyCrest and Davey.

The bid by ValleyCrest included all of the golf course maintenance work or repairs as per the Request for Proposal. ValleyCrest has 54 contracts and demonstrated long term relationships at many locations. There was no evidence of early termination of any contracts. It included annual replacement of golf course accessory equipment (flags, tee markers, etc.).

The bid by Davey excluded: repair or replacement of pumps, cost of repair to any irrigation lines greater than four inches, repair to cart paths, cost of Toro irrigation controller contract (about \$8,000 for the five-year contract), only allowed for a total expenditure of \$1,000 for golf course accessories, i.e. cups, flags, tee markers, etc. Any replacements for those that could not be refurbished or were stolen would be at the expense of HCMA.

#### **Metroparks Maintenance Expenditures at Kensington Golf Course**

	<u><b>2011</b></u> <u><b>(Est A)</b></u>	<u><b>2012</b></u>	<u><b>2013</b></u>	<u><b>2014</b></u>	<u><b>Total</b></u> <u><b>2012 - 2014</b></u>
Personnel	\$ 183,100	\$ 196,900	\$ 93,300	\$ 197,500	\$ 587,700
Matls./Supp.	127,200	110,100	118,000	128,000	356,100
Total Exp.	<u>\$ 310,300</u>	<u>\$ 307,000</u>	<u>\$ 311,300</u>	<u>\$ 325,500</u>	<u>\$ 943,800</u>
Depreciation	<u>68,100</u>	<u>63,400</u>	<u>62,800</u>	<u>65,400</u>	<u>191,600</u>
Total Cost	<u>\$ 378,400</u>	<u>\$ 370,400</u>	<u>\$ 374,100</u>	<u>\$ 390,900</u>	<u>\$ 1,135,400</u>

Depreciation figures include depreciation on golf maintenance equipment and facilities.

2011: Estimated Actual based on payrolls through Dec. 16, 2011 and expenditures processed through Dec. 28, 2011, and estimate for the remainder of the year. Reflects reorganization of golf maintenance staff to 1.3 full-time employees assigned to course.

2012: Approved 2012 budget is unamended for new provisional and seasonal wages scales, and includes additional costs for repair of construction scars from temporary starter facilities and new golf building.

2013 and 2014: Projected expenditures based on reorganization of 1.3 full-time employees assigned to the golf course and average material and supply expenditures. Actual full-time wages, fringe benefits, group insurance and retirement costs will be dependent on 2012 contract negotiations.

The cost of maintaining the Kensington Metropark Golf Course, as well as the other seven regulation Metroparks golf courses, has decreased significantly, especially in the last year. Several years ago, as golf revenues steadily trended downward, staff determined that at the risk of sacrificing the quality of course maintenance, increased efforts needed to be made to reduce the costs of maintaining and operating the Metroparks courses.

As a result, Metroparks' courses began moving to a maintenance staffing model of 1.3 full-time staff (down from three full-time staff) as attrition occurred. At Kensington, this shift occurred in late 2010 – early 2011 when the full-time mechanic on the course was transferred from the golf course to the garage when an opening occurred at the garage.

Other cost-saving measures have been adopted as well, such as altering work schedules to reduce overtime, reducing chemical usage, extending the replacement cycles for golf maintenance equipment, more sharing of equipment among courses and reducing the amount of area mowed on the courses. As major cost-cutting measures have been implemented over the last few years, the quality of the course maintenance at Kensington has not been compromised. Kensington, and all of our courses, continue to receive excellent reviews in our golfer surveys.

While the proposals submitted by the private golf maintenance companies were thorough and are competitive, when their proposals are compared to the current and projected direct costs of operating Kensington Golf Course with Metroparks staff over the term of the proposed contract, it does not appear that there would be any cost savings to contracting out the maintenance operations of the course. In addition to the prices proposed, there would be an additional cost to the Metroparks for administering the contract. That is estimated to be approximately \$50,000 over the proposed three-year contract.

With the lower direct costs of maintaining Kensington Golf Course using Metroparks staff, along with the intangible benefits that come from using a professional, experienced, dedicated full-time and part-time staff that have the long-term well being of the course in mind, staff believes it would be in the Metroparks best interest to reject the proposals and continue to maintain the course with Metroparks staff.

**Recommendation:** That the Board of Commissioners reject all three of the proposals from private companies to enter into a three-year contract with the Metroparks to maintain Kensington Metropark Golf Course, and continue to maintain the course with Metroparks staff as recommended by Director Moilanen and staff.







# HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
 From: Rebecca L. Franchock, Chief Accountant  
 Subject: 2011 HCMA Tax Adjustments  
 Date: December 29, 2011

At the start of each budget year, HCMA establishes a receivable account for the current year's tax levy. Since 2008, HCMA has been estimating the amount of taxes that will be captured locally under various tax abatement programs or adjusted downward by Board of Reviews. For the 2011 Budget, HCMA's initial levy was \$32,525,452 with estimated captured taxes of \$1,177,000 producing a "net" tax receivable balance of \$31,348,452. As tax payments are received during the year, they are applied to reduce the tax receivable balance.

Prior to year end, it is necessary to reconcile the differences between HCMA and County accounting records. During the past six months, I have been working with various representatives of the five County Treasurer's offices to obtain information on the many 2011 tax levy adjustments from local tax abatement programs, Board of Reviews, tax tribunals, etc. In total, the actual tax levy adjustments reported by County Treasurer's offices are \$988,401.84 compared to HCMA estimated adjustments of \$1,177,000. This results in a net tax levy receivable increase or write-up of \$188,598.16 (0.6 percent) as summarized below (detailed reconciliations are attached).

County	Estimated Tax Adjustments	Actual Tax Adjustments	Net Tax Write Up/Down
Livingston	\$28,000.00	(\$38,042.67)	(\$10,042.67)
Macomb	\$76,000.00	\$22,307.09	\$98,307.09
Oakland	\$484,000.00	(\$445,094.28)	\$38,905.72
Washtenaw	\$55,000.00	(\$93,238.02)	(\$38,238.02)
Wayne	\$534,000.00	(\$434,333.96)	\$99,666.04
Total	<u>\$1,177,000.00</u>	<u>(\$988,401.84)</u>	<u>\$188,598.16</u>

In addition, at this time it is appropriate to reduce HCMA tax receivable balances for uncollected delinquent 2005 and prior years personal property taxes. Collection of these taxes are very unlikely. Macomb and Oakland Counties have sent us Circuit Court Judgements striking these taxes from the tax rolls. Although we do not receive copies of circuit court judgements from Livingston, Washtenaw, or Wayne Counties, it is consistent to also write off their 2005 and prior years receivable balances at this time. The total tax receivable balances to write off for all five counties is \$159,599.36.

Between the 2011 tax levy adjustments due to the current year reconciliations and the write off of 2005 and prior year's personal delinquent balances the net increase to HCMA tax receivable balance totals \$28,998.80. The net impact of these tax levy adjustments is an increase to the Authority's Reserve account.

## Attachment: Detailed Reconciliations by County

**Recommendation:** That the Board of Commissioners approve the Tax Levy Adjustments as recommended by Controller Wahl and Staff.



## Reconciliation of Livingston County 2011 Tax Levy

Description	Livingston County	HCMA	Variance
2011 Initial Levy (1)	\$1,700,499.56	\$1,706,714.15	(\$6,214.59)
DDA/TIFA/LDFA Captured Levy Adjustments	(31,828.06)		
HCMA Estimated Tax Adjustments		(28,000.00)	(3,828.06)
Current Tax Payments	(1,556,892.16)	(1,556,892.14)	(0.02)
Revolving Fund Payment	(105,825.33)	(105,825.33)	0.00
Delinquent Personal Pmts Recd	<u>(4,854.63)</u>	<u>(4,854.63)</u>	<u>0.00</u>
Balance as of November 30, 2011	1,099.38	11,142.05	(10,042.67)
Required Adj. Journal Entry	<u>                    </u>	<u>(10,042.67)</u>	
Adjusted Rec.Balance 11/30/2011	<u><u>\$1,099.38</u></u>	<u><u>\$1,099.38</u></u>	

(1) Variance is due to Board of Review and Michigan Tax Tribunal adjustments.

## Reconciliation of Macomb County 2011 Tax Levy

Description	Macomb County	HCMA	Variance
2011 Initial Tax Levy (1)	\$5,960,000.57	\$5,960,163.25	(\$162.68)
Indl/Com'l Facilities (Act 198 & 255 Tax Abatements)	118,257.80		
DDA/TIFA/LDFA Captured Levy Adjustments	(49,430.87)		
Board of Review & MTT adj	(46,357.16)		
HCMA Estimated Tax Adjustments		(76,000.00)	98,469.77
Current Tax Payments	(5,540,494.97)	(5,540,494.97)	0.00
Revolving Fund Payment	(390,424.12)	(390,424.12)	0.00
Delinquent Personal Payments	<u>(15,926.77)</u>	<u>(15,926.77)</u>	<u>0.00</u>
Receivable Balance 11/30/2011	35,624.48	(62,682.61)	98,307.09
JE Adjustment Required	<u>                    </u>	<u>98,307.09</u>	
Adjusted Rec.Balance 11/30/2011	<u><u>\$ 35,624.48</u></u>	<u><u>\$ 35,624.48</u></u>	

## Reconciliation of Oakland County 2011 Tax Levy

Description	Oakland County	HCMA	Variance
2011 Initial Levy (1)	\$11,740,990.00	\$11,814,040.39	(\$73,050.39)
DDA/TIFA/Brownfield/Renaissance Zones Captured Levy Adjustments	(371,232.08)		
HCMA Estimated Tax Adjustments		(484,000.00)	112,767.92
Current Tax Payments	(10,719,512.02)	(10,719,512.02)	0.00
Revolving Fund Tax Payments	(612,190.78)	(612,190.78)	0.00
Delinquent Personal Pmts.	(34,786.45)	(34,786.45)	0.00
Monthly Settlement Adjustments	<u>(811.81)</u>	<u></u>	<u>(811.81)</u>
Receivable Balance 11/30/2011	2,456.86	(36,448.86)	38,905.72
JE Adjustment Required	<u></u>	<u>38,905.72</u>	
Adjusted Rec.Balance 11/30/2011	<u>\$ 2,456.86</u>	<u>\$ 2,456.86</u>	

(1) Variance due to Board of Review and Michigan Tax Tribunal adjustments.

Oakland County advises HCMA of Commercial/Industrial Facility payments as they are made throughout the year. HCMA adjusts our tax accounting records for these increases as payments are received. The total payments through November 30, 2011 were \$80,025.37.

# Reconciliation of Washtenaw County 2011 Tax Levy

Description	Washtenaw County	HCMA	Variance
2011 Initial Levy (1)	3,017,732.18	\$3,110,970.20	(\$93,238.02)
HCMA Estimated Tax Adjustments		(55,000.00)	55,000.00
Current & Revolving Fund Payments	<u>(2,884,107.73)</u>	<u>(2,884,107.73)</u>	<u>0.00</u>
Receivable Balance 11/30/2011	133,624.45	171,862.47	(38,238.02)
JE Adjustment Required	<u>                    </u>	<u>(38,238.02)</u>	
Adjusted Rec.Balance 11/30/2011	<u><u>\$ 133,624.45</u></u>	<u><u>\$ 133,624.45</u></u>	

(1) Estimated variance is due to Ind'l & Com'l Facilities net of Board of Review, Michigan Tax Tribunal, and DDA/TIFA captured adjustments in final County Taxable Values not in HCMA Taxable Values.

## Reconciliation of Wayne County 2011 Tax Levy

Description	Wayne County	HCMA	Variance
2011 Initial Levy (1)	\$9,816,849.59	\$9,933,564.18	(\$116,714.59)
DDA/TIFA/Brownfield/Renaissance Zones Captured Levy Adjustments	(491,610.17)		
Ind'l/ Com'l Facilities (Act 198 & 255 Tax Abatements)	173,990.80		
HCMA Estimated Tax Adjustments		(534,000.00)	216,380.63
Current Payments	(8,237,072.22)	(8,237,072.22)	0.00
Revolving Fund Payment	(1,169,244.13)	(1,169,244.13)	0.00
Personal Delinquent Payments	<u>(11,211.45)</u>	<u>(11,211.45)</u>	<u>0.00</u>
Receivable Balance 11/30/2011	81,702.42	(17,963.62)	99,666.04
JE Adjustment Required	<u>                    </u>	<u>99,666.04</u>	
Adjusted Rec.Balance 11/30/2011	<u><u>81,702.42</u></u>	<u><u>81,702.42</u></u>	

(1) Variance due to Board of Review and Michigan Tax Tribunal decreases in all communities.







## HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
 From: David L. Wahl, Controller  
 Subject: 2012 Property/Casualty Insurance Coverages  
 Date: December 26, 2011

After three months of prolonged negotiations, I am pleased to present the results of HCMA's property/casualty insurance coverage renewals. Working with HCMA's independent insurance agent, Mr. Robert Wolf of the Wolf-Hulbert Agency, we secured the recommended coverages that are summarized on the attached 2012 Insurance Summary.

The general insurance market is starting to tighten up as reinsurance markets push through double digit rate increases resulting from global disasters. HCMA's renewals reflect this trend somewhat. Overall, HCMA's 2012 renewal premiums for 15 policies total \$877,380, compared to \$795,305 in 2011 – a net increase of \$82,075 (10.3%).

Generally, the majority of the renewals went smoothly. Premiums for 13 of the 15 policies experienced net premium reductions of \$11,800 (2.6%). The Board-approved cost saving decision to self insure Marina Operations Liability and physical damage coverages on all equipment units over \$25,000 generated premium reductions of \$17,300. Despite a potentially serious claim from the 2009 Lake Erie Wave Pool drowning (reserved at \$1.0 million), the Authority's comprehensive General Liability premium will continue to drop by another \$9,100 (7.6%). The Authority's long term relationship with CNA was critical in negotiating this reduction. The premium increases on the other 11 policies were minimal (\$14,600) and justified on the basis of higher insured values.

These premium reductions were offset entirely by premium increases in: (1) Employment Practices Liability, or EPL (\$19,000 – 81%), and (2) Worker's Compensation (\$74,800 – 23%). Renewal of coverages for EPL through Scottsdale was not possible. They declined renewal due to the adverse frequency of claim experience from Police Department claims, which increased from two at \$102,000 (reserved) in 2010 to six at \$125,000 (reserved) in 2011. Placement of the EPL coverage proved problematic. After an extensive market search, which included approaching 32 EPL carriers, Wolf Hulbert secured two quotes – XL (Indian Harbor) and Lloyd's. Each carrier would only offer \$1.0 million of coverage (versus \$11.0 million), with XL (Indian Harbor) being most cost effective at \$42,900. Due to the unanticipated cancellation and subsequent premium increase associated with the EPL coverage, a supplemental appropriation of \$15,000 will need to be made from the Authority's Reserve account to the Administrative Office insurance account (900-71.923).

Worker's Compensation 2012 premiums were hampered by four consecutive years of high claims (2007 - \$370,000; 2008 - \$250,000; 2009 - \$149,000; and 2010 - \$311,000). Although the Authority's experience modification factor held steady at .88, which continues to indicate better than average claim experience, the four years of high claims resulted in CNA reducing the scheduled/workplace credits from 39% to 22%. Premium discount held steady at 10%. CNA continues to offer favorable up front discounts totaling 44%.

The 2012 discounts are just not what HCMA has been accustomed to receiving in the past (2011 = 61%; 2010 = 68%). The loss of credits with HCMA's estimated \$21.0 million 2012 payroll and rating classifications produced a premium of \$399,400, an increase of \$74,800 (23%).

In an effort to reduce Worker's Compensation costs, the Wolf Hulbert Agency solicited quotes from nine other markets. Six markets declined to quote as they felt they could not be competitive with CNA since they were unwilling to offer comparable discounts due to claim experience trends. Travelers, Chartis (AIG) and Accident Fund quoted, ranging from \$405,000 to \$909,000. Travelers offered the most competitive quote, but it was contingent upon writing all other lines of coverage (general liability, property, etc.). Although Travelers has a public sector program, they declined to develop a comprehensive quote, citing inability to be price competitive.

In addition to a traditional guaranteed cost Worker's Compensation program, the Wolf Hulbert Agency investigated an alternative self insured program through Citizens. If claims were to sustain at the \$300,000 level, a self insured program might offer some cost savings. However, 2011 claim levels have reduced to \$89,000 and if they hold in that range, the same cost savings could materialize in the guaranteed cost plan with CNA. Staff will continue to explore self insured alternatives in 2012.

All coverages continue to be written through A or A+ rated carriers. All policy coverage provisions remained the same as in 2010.

In keeping with the Board's practice, we have reviewed all recommended 2012 insurance coverages with the Authority's insurance consultant, Mr. Haig Neville. Mr. Neville continues to feel HCMA's insurance program is placed with highly rated insurance carriers offering broad based coverages at competitively priced premium levels in today's market. He confirms that HCMA benefits from our stable and well-coordinated relationship with our in-force carriers. Neville recommends that the Board accept the 2012 insurance renewals as presented.

**Attachments:**        **Letter of Recommendation from Haig G. Neville**  
                              **2012 Insurances Coverages Summary**

**Recommendation:** That the Board of Commissioners approve: (1) the 2012 insurance coverages as detailed on the 2012 Insurance Summary, and (2) a \$15,000 supplemental appropriation from the Reserve account as recommended by Controller Wahl and staff.

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## HAIG NEVILLE ASSOCIATES

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### CORPORATE RISK MANAGEMENT

3400 Commerce Road  
West Bloomfield, Michigan 48324-1605  
(248) 683-0380 • FAX: (248) 683-3783

December 22, 2011

Mr. David L. Wahl, Controller  
Huron Clinton Metropolitan Authority  
13000 High Ridge Drive  
Brighton, Michigan 44114-9058

Re: Insurance Proposals for 2012

Dear Mr. Wahl:

In keeping with the Board's practice of having an independent review of HCMA's insurance coverages, I have received the 2012 insurance proposals submitted by the Wolf-Hulbert Agency. The majority of the renewals have no major changes except for the physical damage coverage on maintenance equipment which will be self-insured. The ultimate cost of insurance for 2012 results in a premium of \$877,380.00 compared to \$795,305.00 in 2011 which represents an increase of \$82,075.00 or 10.3%.

The insurance proposals for 2012 reflect premium increases for Workers Compensation and Employment Practices Liability (discrimination, hiring and firing, etc.) due to adverse loss history in recent years. Loss records are on file. Since premiums are a function of losses, this is unavoidable. However, fewer claims in the future and "drop offs" of earlier claims will restore lost discounts and favorably reduce premiums.

During the past four years, Workers Compensation premiums enjoyed up to a 39% experience discount plus an 9.8% premium discount. The experience discount has been reduced to 22% resulting in a \$74,815.00 increase in premium (from \$324,537.00 in 2011 to \$399,352.00 for 2012.) The experience modification factor has remained steady indicating better than average experience.

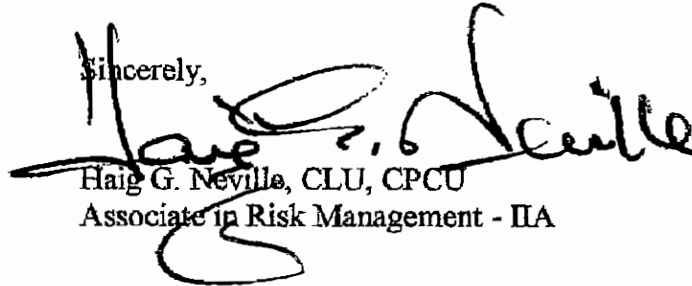
The Wolf-Hulbert Agency solicited quotes from nine other companies who declined to quote or were not competitive. Travelers quote was conditioned on writing the entire account but was not competitive.

With respect to Employment Practices Liability, HCMA has incurred two claims in 2010 in the amount of \$102,000.00 and six claims in 2011 in the amount of \$125,000.00 on an annual premium of \$23,631.00 (2011) which resulted in Scottsdale Insurance to decline renewal. XL's Indian Harbor Insurance (A rated) quoted a premium of \$42,932.00 for \$1 million liability subject to a \$50,000.00 deductible. Thirty-two other companies declined to quote.

HCMA continues to benefit from well coordinated efforts of the Wolf-Hulbert Agency and the long term relationship of highly rated carriers at competitive pricing.

In view of these observations it is recommended that the Board accept the 2012 insurance proposals subject to further inquiries for Workers Compensation self insured "pooled" coverage alternatives.

Sincerely,

A handwritten signature in black ink, appearing to read "Haig G. Neville", is written over the typed name and title.

Haig G. Neville, CLU, CPCU  
Associate in Risk Management - IIA

**HURON-CLINTON METROPOLITAN AUTHORITY  
2012 INSURANCE COVERAGES SUMMARY**

**4-B-2-b**

Coverage	Limits	Company	Premium	Remarks
Comprehensive General Liability	\$1,000,000 per occurrence per location \$2,000,000 aggregate per location	CNA - National Fire Insurance - Hartford	\$111,947	<ul style="list-style-type: none"> <li>• Comprehensive bodily injury/property damage coverages (includes liquor liability and terrorism).</li> <li>• All coverages remain the same as in 2011.</li> <li>• Deductible of \$5,000 applies only to property damage claims.</li> <li>• Composite rate down 6.3% with estimated 2012 receipts (premium basis) down 2.0% due to declining golf revenues.</li> <li>• Average premium is \$8,611 per park.</li> <li>• Claim experience remains generally good, except for: (1) a potential serious claim from Lake Erie Wave Pool drowning, which is reserved at \$1,000,000 with incurred legal defense costs at \$128,000, (2) hot coal claims from Lower Huron reserved at \$123,000, and (3) broken toilet lawsuit from Lake Erie. Otherwise, claims averaging \$16,400 last five years.</li> <li>• Premises medical payment at \$15K.</li> <li>• Loss control efforts continue to be very satisfactory.</li> <li>• Premium down \$9,200 (7.6%).</li> <li>• Subject to audit.</li> <li>• Payable quarterly.</li> </ul>
Excess Umbrella Liability	\$20,000,000 per occurrence/aggregate	Chartis Insurance Company	\$113,000	<ul style="list-style-type: none"> <li>• Provides liability coverage above \$1 million general, auto, liquor and W.C. employer's liability for "catastrophic" claims.</li> <li>• Excess coverage above \$11 million Law Enforcement liability.</li> <li>• Chartis will not write excess above Public Officials (excess insured through Allegany).</li> <li>• Premium up \$4,000 (3.7%).</li> </ul>
Public Officials Liability	\$11,000,000 per incident/aggregate <u>\$9,000,000 excess</u> <u>\$20,000,000</u>	Scottsdale  Allegany Insurance Group (R.S.U.I.)	\$7,715  <u>\$10,920</u> <u>\$18,635</u>	<ul style="list-style-type: none"> <li>• Liability coverage for "wrongful" acts of Board members and employees (claims made).</li> <li>• \$50,000 deductible.</li> <li>• Scottsdale refused to write employment practices liability coverage due to adverse loss history.</li> <li>• Remainder of coverages all intact.</li> <li>• Premium up \$1,744 (10.3%).</li> </ul>
Employment Practices Liability	\$1,000,000 per incident/aggregate	XL Group - Indian Harbor	\$42,932	<ul style="list-style-type: none"> <li>• Liability coverage for "wrongful" acts of Board members and employees related to employment practices liability (claims made).</li> <li>• \$50,000 deductible.</li> <li>• Scottsdale, longstanding in force carrier, declined to renew \$11 million policy, citing adverse loss history (15 claims - \$297,000 since 2003).</li> <li>• Underwriter very concerned with frequency trend of Police Department claims (2 - 2010; 6- 2011).</li> <li>• 32 other EPL carriers contacted; only other quote Lloyd's at \$65,000 and no excess coverage.</li> <li>• Premium up \$19,101 (81%).</li> </ul>

**HURON-CLINTON METROPOLITAN AUTHORITY  
2012 INSURANCE COVERAGES SUMMARY**

4-B-2-b

Coverage	Limits	Company	Premium	Remarks
Fiduciary Liability	\$2,000,000	Chubb Insurance	\$8,100	<ul style="list-style-type: none"> <li>• Liability coverage for "wrongful" acts in administration of fringe benefit programs, including Pension and Retiree Health Trust.</li> <li>• Covered assets increased \$3.75 million (5.6%) to \$70.75 million.</li> <li>• \$10,000 deductible.</li> <li>• Premium up \$737 (10.0%).</li> </ul>
Police/Law Enforcement Professional Liability	\$11,000,000 per occurrence/aggregate	Scottsdale	\$19,602	<ul style="list-style-type: none"> <li>• Liability coverage for "wrongful" acts surrounding policing activities, including civil rights violations, wrongful deaths, discrimination, assault/battery, et. al.</li> <li>• \$50,000 deductible.</li> <li>• Premium up \$1,426 (7.8%).</li> </ul>
Automobile	\$1,000,000 combined single limit bodily injury/property damage	CNA - National Fire Insurance - Hartford	\$51,129	<ul style="list-style-type: none"> <li>• Liability and no fault fleet coverage at \$227/unit for 219 units (sedans, trucks, police cars and trams).</li> <li>• Physical/liability/no fault fleet coverage for seven units (trucks, trailer and antique) at \$234/unit.</li> <li>• Self-insuring for all physical damage (except seven units).</li> <li>• Payable quarterly.</li> <li>• Premium up \$2,385 (4.9%).</li> </ul>
Property/Casualty	\$92,571,000	CNA - National Fire Insurance - Hartford	\$85,899	<ul style="list-style-type: none"> <li>• "All risk" coverage for scheduled Authority buildings, contents and dwellings (includes golf cars).</li> <li>• Business interruption coverage.</li> <li>• Replacement cost coverage.</li> <li>• \$5,000 deductible.</li> <li>• Scheduled values up \$421,000 from 2011 values.</li> <li>• Rates up 4.0% at \$.091/\$100 of covered values for all perils.</li> <li>• Payable quarterly.</li> <li>• Premium up \$3,369 (4.1%).</li> </ul>
Boiler and Machinery	\$92,571,000 physical damage \$250,000 business interruption	CNA - National Fire Insurance - Hartford	\$6,857	<ul style="list-style-type: none"> <li>• Blanket coverage for all pressure mechanical and electrical exposures (boilers, transformers, generators, pumps, etc.) for physical damage and business interruption.</li> <li>• \$5,000 deductible.</li> <li>• Premium up \$274 (4.1%).</li> </ul>
Computer/Valuable Papers	\$427,000 \$100,000	CNA - National Fire Insurance - Hartford	\$2,141	<ul style="list-style-type: none"> <li>• Physical damage insurance for computers (phone systems), valuable papers and leased equipment.</li> <li>• Replacement cost coverage.</li> <li>• \$5,000 deductible.</li> <li>• HCMA self insuring for all equipment units over \$25,000 at a savings of \$14,216.</li> <li>• Premium down \$14,216.</li> </ul>
Leased Equip	\$175,000			
Yacht	\$108,700	CNA - Marine Office of America	\$2,404	<ul style="list-style-type: none"> <li>• Physical damage insurance for Island Queen II pontoon boat.</li> <li>• \$1,500 deductible.</li> </ul>

**HURON-CLINTON METROPOLITAN AUTHORITY  
2012 INSURANCE COVERAGES SUMMARY**

4-B-2-b

Coverage	Limits	Company	Premium	Remarks
Worker's Compensation	Statutory Michigan Limits \$500,000 employer's liability	CNA - Valley Forge	\$399,352	<ul style="list-style-type: none"> <li>• Premium constant.</li> <li>• Statutory Michigan Worker's Compensation benefits, providing 22% combined schedule/workplace credits and 10.1% premium discount.</li> <li>• Premium based on \$21.0 million of covered payroll, down 3% and Advisory Council experience modification factor of .88 (same as in 2011).</li> <li>• Total up front discounts from standard rates are 44%.</li> <li>• Three large claims from 2008, 2009 and 2010 continue to negatively impact experience modification factor calculation. 2008 claim total paid is \$250,000; 2009 claim total is \$149,000; 2010 claim total is \$311,000.</li> <li>• 2011 claims to date have improved by 71% at \$89,000.</li> <li>• Nine other markets contacted were not price competitive with CNA. Travelers at \$405,000 but would not write single line of coverage.</li> <li>• Subject to audit.</li> <li>• Payable quarterly.</li> <li>• Premium up \$74,815 (23.0%).</li> </ul>
Employee Dishonesty Performance Bond Forgery Bond Money and Securities	\$1,000,000 \$1,000,000 \$700,000	CNA - National Fire Insurance - Hartford	\$4,042	<ul style="list-style-type: none"> <li>• Reimbursement for loss of Authority assets, including Pension/Health Trust assets resulting from dishonest/criminal acts of employees.</li> <li>• Reimbursement for loss due to forgery.</li> <li>• Reimbursement for money theft losses from Authority facilities by non-employees.</li> <li>• \$5,000 deductible money/1% deductible faithful performance bond.</li> <li>• Premium constant.</li> </ul>
Underground Storage Tank Pollution Liability	\$1,000,000 per incident \$2,000,000 aggregate \$1,000,000 defense costs	Great American AESIC Insurance Company	\$11,340	<ul style="list-style-type: none"> <li>• Provides bodily injury/property damage pollution liability coverage on 22 underground gasoline tanks located within Authority service areas at \$515/tank.</li> <li>• Meets E.P.A.'s proof of financial responsibility requirements.</li> <li>• Defense cost limit of \$1.0 million per incident.</li> <li>• \$10,000 deductible.</li> <li>• Premium up \$714 (6.7%) due to tanks aging one more year.</li> </ul>
TOTAL 2012 PREMIUMS			<u>\$877,380</u>	







## HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
From: David L. Wahl, Controller  
Subject: 2012 Liability Indemnification Resolution  
Date: January 3, 2012

Based on a continuing recommendation from Miller Canfield, the Authority's Board of Commissioners has adopted the Liability Indemnification Resolution since 1986. This annual administrative matter is necessary each year so that the Board can reaffirm their general intent on liability indemnification in case a claim is presented to the Authority at some later date.

The Liability Indemnification Resolution offers protection for Board members, employees and volunteers against claims and losses arising out of the course of their service/employment with the Authority while acting within the scope of their duties.

**Attachment: Liability Indemnification Resolution**

**Recommendation:** That the Board of Commissioners adopt the Liability Indemnification Resolution at the January 12, 2012 meeting as recommended by Controller Wahl and staff.



## HURON-CLINTON METROPOLITAN AUTHORITY LIABILITY INDEMNIFICATION RESOLUTION

WHEREAS, Huron-Clinton Metropolitan Authority (the "Authority") has purchased public officials errors and omissions liability insurance to indemnify and protect all of its Board members, officers, employees and volunteers against loss on account of a judgment secured against them arising out of any claim for personal injury or property damage caused by such Board members, officers, employees and volunteers as is authorized by Section 9 of Michigan Act 170 of 1964, MCL 691.1409, as amended; and

WHEREAS, the Authority has, historically, purchased various liability insurance coverages for personal injury and property damage liability insuring all Authority premises and operations and covering all Board members, officers, employees and volunteers as additional named insured; and

WHEREAS, Board members, officers and other employees of the Authority may from time to time act as investment fiduciaries or carry out fiduciary duties under Michigan Act 314 of 1965, MCL 38.1121 et seq, as amended, or under other applicable law; and

WHEREAS, in order to attract and retain qualified individuals to serve as Board members, officers and employees of the Authority and to serve in various fiduciary and voluntary capacities, it is necessary that such individuals be indemnified and protected against losses and claims arising out of the conduct of such Board members, officers, employees and volunteers while in the course of their employment and while acting within the scope of their authority; and

WHEREAS, it is the desire of this Board to provide indemnification and protection to Authority Board members, officers, employees and volunteers to the fullest extent permitted by law;

NOW, THEREFORE, BE IT RESOLVED AS FOLLOWS:

1. Definition. For purposes of this Resolution, the phrase "Covered Persons" shall be defined to mean all of the following: members of the Board of Commissioners, staff officers, all Authority employees and all authorized volunteers.

2. Civil Action Indemnification.

a. General. Whenever a claim is made or a civil action is commenced against a Covered Person for injuries to persons or property allegedly caused by the Covered Person while acting within the scope of his or her employment and while acting within the scope of his or her authority, the Authority shall, to the fullest extent authorized or permitted by Michigan law, pay, engage, or furnish the services of an attorney to advise the Covered Person as to the claim and to appear for and represent the Covered Person in the action. The Authority may compromise, settle and pay the claim before or after the commencement of a civil action. Whenever a judgment for damages is awarded against a Covered Person as a result of a civil action for personal injuries or property damage caused by the Covered Person while in the course of employment and while

acting within the scope of his or her authority, the Authority shall, to the fullest extent authorized or permitted by Michigan law, indemnify the Covered Person or pay, settle or compromise the judgment. Notwithstanding the generality of the preceding sentences included in this paragraph, the indemnification, and the provision of attorney services provided by this paragraph shall not apply to claims or actions which arise out of dishonest, fraudulent, criminal or malicious acts or omissions.

b. Fiduciary. Whenever a claim is made or a civil action is commenced against a Covered Person who is (or who is alleged to be) a fiduciary under a retirement, retirement system, deferred compensation plan or any other benefit plan or arrangement maintained by the Authority, the Authority shall, to the fullest extent authorized or permitted by Michigan law, pay, engage, or furnish the services of an attorney to advise the Covered Person as to the claim and to appear for and represent the Covered Person in the action, provided such person acted in good faith and in a manner which he/she reasonably believed to be solely in the interest of the participants and beneficiaries. The Authority may compromise, settle and pay the claim before or after the commencement of a civil action. Whenever a judgment for damages is awarded against a Covered Person as a result of a civil action for damages or other relief caused by his or her acts or omissions as a fiduciary, while acting within the scope of his or her authority, the Authority shall, to the fullest extent authorized or permitted by Michigan law, indemnify the Covered Person or pay, settle or compromise the judgment, provided such person acted in good faith and in a manner which he/she reasonably believed to be solely, in the interest of the participants and beneficiaries. A Covered Person, who discharges his or her fiduciary duties in a manner he or she reasonably believes to be solely in the interest of the participants and beneficiaries of a plan, system or arrangement maintained by the Authority, shall be deemed to have acted in a manner which he or she reasonably believed to be in (or not opposed to) the best interests of the Authority. Notwithstanding the generality of the preceding sentences included in this subparagraph, the indemnification, and the provision of attorney services provided by this paragraph shall not apply to claims or actions which arise out of dishonest, fraudulent, criminal or malicious acts or omissions.

3. Continuing Effect. Even though a Covered Person has ceased to serve the Authority in a capacity enumerated in Section 1 above, the provisions of Section 2 above shall still apply for all action taken by a Covered Person while in a capacity enumerated in Section 1 above. The provisions of Section 2 above shall inure to the benefit of the of the estate, heirs and personal representatives of each Covered Person.

4. Implementation. In order to fully implement the provisions of paragraph 2 above, the Authority will undertake to adopt a Resolution authorizing the indemnification and/or the provisions for attorney services of a Covered Person in each and every situation in which the

necessity for indemnification of and/or attorney services for a Covered Person arises, as provided for in paragraph 2 above.

5. Insurance. If valid and collectible insurance maintained by the Authority is available to a Covered Person with respect to any claim or civil action referenced in Paragraph 2 above, then such insurance coverage shall be deemed primary and the indemnification and the provision of attorney services specified in paragraph 2 shall be in excess of and shall not contribute with such other insurance.

6. Non-Exclusive. The provisions of this Resolution shall not be deemed to restrict or prohibit the Authority, to the extent allowed or permitted by Michigan law, from indemnifying a Covered Person even though such indemnification may not be required by the terms hereof.

7. Amendment/Revocation. The Authority shall have a continuing right to amend or revoke this Resolution, such amendment or revocation to be effective on a prospective basis only.

8. Liability restricted. This Resolution shall not impose any liability upon the Authority other than as specifically provided herein.

9. Captions. The captions in this Resolution are for convenience only and shall not be deemed to amplify or modify the terms of this Resolution.

10. Severability. If any provision or section of this Resolution is unenforceable for any reason, the unenforceability thereof shall not impair the remainder of this Resolution.

11. Conflicts. All resolutions in conflict herewith in whole or in part are hereby revoked to the extent of such conflict.

Date Adopted: January 12, 2012 By: \_\_\_\_\_  
Anthony V. Marrocco  
Chairman of the Board of Commissioners,  
Huron-Clinton Metropolitan Authority

By: \_\_\_\_\_  
John C. Hertel  
Secretary of the Board of Commissioners,  
Huron-Clinton Metropolitan Authority

By: \_\_\_\_\_  
George Phifer  
Executive Secretary, Huron-Clinton Metropolitan Authority





## HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
 From: Carol Stone, Human Resources Manager  
 Subject: Adoption of High Deductible Health Plan for Non-Represented Employees  
 Date: January 5, 2012

There are seven management positions that are not represented by collecting bargaining agreements. These positions are the Director, Deputy Director, Controller, Executive Secretary/Police Chief, HR Manager, HR Administrator, and Administrative Office Secretary. Compensation and benefits for these positions are established by the Board of Commissioners.

Michigan Public Act 152 of 2011 went into effect for HCMA non-represented employees on January 1, 2012. Public Act 152 limits the amount public entities can pay for employee health care benefits to \$5,500 for single coverage, \$11,000 for two-person coverage, and \$15,000 for family coverage. The Act also provides for opt-out provisions and an alternative 80/20 limit. In December, 2008, the Board established benefits for non-represented HCMA employees at a level similar to those established in the POAM Police Officer's contract. Staff has received a legal opinion that indicates that this action does not constitute a contract under Public Act 152 and the limits will apply to non-represented employees in 2012.

As management employees of HCMA, staff believes it's important to take a leadership role in responding to the financial constraints faced by HCMA. After reviewing health insurance alternatives presented by McGraw-Wentworth, we are respectfully requesting that the Board amend the health insurance provided to the management employees by adopting the Blue Cross Simply Blue High Deductible Health Plan with a Health Savings Account effective March 1, 2012. Changing to the Simply Blue HDHP offers the largest savings of any of the alternatives presented with an annual savings of \$16,000 and will bring premiums in compliance with the premium cap under Public Act 152 of 2011.

### Annual Premium Comparison & Public Act 152

	<b>Current Plan</b>	<b>Simply Blue Plan</b>	<b>Savings</b>	<b>PA 152 Cap</b>	<b>Below Cap</b>
Single	\$ 5,407	\$ 4,457	\$ 950	\$ 5,500	\$ 1,043
Two-Person	\$ 13,179	\$ 10,832	\$ 2,347	\$ 11,000	\$ 168
Family	\$ 16,156	\$ 13,208	\$ 2,948	\$ 15,000	\$ 1,792

A coverage comparison of the Simply Blue Plan and the current PPO plan is attached. Under the Simply Blue High Deductible Plan, there is a \$1,250 deductible for single coverage and a \$2,500 deductible for two-person and family coverage. The employee is responsible for all medical and prescription charges until the deductible is met. A Health Savings Account (HSA) would allow the employee to fund the deductible with pre-tax dollars. The Health Savings Account is employee owned and funds accrue from year-to-year.

Premiums for the current plan are adjusted to reflect the employee premium co-pay that is currently paid by employees. For 2012, employees will pay approximately 8 percent of the 2012 premium. Based on the significant increase in out-of-pocket expenses under the High Deductible Plan and as the plan brings the 2012 premiums significantly below the hard cap of Public Act 152, it is respectfully requested that the employees be allowed to deposit the premium co-pays into their Health Savings Account to assist in funding the deductible.

**Attachments: Insurance Comparison  
Public Act 152 Compliance Survey**

**Recommendation:** That the Board of Commissioners adopt the Blue Cross Simply Blue High Deductible Health Care Plan with a Health Savings Account for non-represented HCMA employees effective March 1, 2012 and allow 2012 premium co-pays to be deposited into the Health Savings Account to assist in funding the deductible as recommended by Human Resources Manager Stone and staff.



## HEALTH INSURANCE PLAN COMPARISON

	Current Plan	Simply Blue H.S.A.
<b>Premiums</b>		
Single Coverage	\$450	<b>\$331</b>
Two-Person Coverage	\$1,081	<b>\$795</b>
Family Coverage	\$1,351	<b>\$993</b>
<b>TOTAL ANNUAL COSTS</b>	<b>\$2,663,549</b>	<b>\$1,958,369</b>
<b>GROSS PREMIUM ANNUAL SAVINGS</b>		<b>\$705,180</b>
Less Current Employee Premium Co-pays		(\$223,316)
<b>NET SAVINGS</b>		<b>\$481,864</b>

## IN-NETWORK COVERAGE

Annual Deductible - Single	\$250	\$1,250
Annual Deductible - Two-Person/Family	\$500	\$2,500
Maximum Annual Out-of-Pocket (after deductible) (Combined Medical & Prescription)	\$500/single, \$1,000 Family	\$1000/Single, \$2,000 Family

<b>Preventative Care</b>	No co-pay or deductible	No co-pay or deductible
Health Maintenance Exam	100%, one/year	100%, one/year
Annual Gynecological Exam	100%, one/year	100%, one/year
Well-Baby Care & Child Care	100%	100%
Limits on number of visits/year based on age		
Adult & Childhood Preventative	100%	100%
Immunizations recommended by USPSTF		
Prostate Specific Antigen Screening	100%, one/year	100%, one/year
Routine Mammograms	100%, one/year	100%, one/year
Routine Colonoscopy	100%, one/year	100%, one/year

<b>Physician Office Services</b>		
Office Visits	\$20 co-pay	100% after deductible
Chiropratic	\$20 co-pay	100% after deductible
	Limit-24 visits/yr	Limit-12 visits/yr

## HEALTH INSURANCE PLAN COMPARISON

	Current Plan	Simply Blue H.S.A.
<b>Emergency Medical Care</b>		
Hospital Emergency Room	\$100 co-pay	100% after deductible
Urgent Care Center	\$20 co-pay	100% after deductible
Ambulance Service	90% after deductible	100% after deductible
<b>Diagnostic Services</b>		
Tests, Lab & X-ray	90% after deductible	100% after deductible
Therapeutic Radiology	90% after deductible	100% after deductible
<b>Maternity Services</b>		
Pre-Natal & Post-Natal Care	100% after deductible	100% after deductible
Delivery & Nursery Care	90% after deductible	100% after deductible
<b>Hospital Care</b>		
In-patient Physician & Nursing Care	90% after deductible	100% after deductible
Hospital Services & Supplies	90% after deductible	100% after deductible
Outpatient Facility Services	90% after deductible	100% after deductible
Chemotherapy	90% after deductible	100% after deductible
<b>Alternatives to Hospital Care</b>		
Skilled Nursing	90% after deductible Max of 120 days/yr	100% after deductible Max of 90 days/year
Hospice Care	100% - no deductible	100% after deductible
Home Health Care	90% after deductible	100% after deductible
Home Infusion Therapy	90% after deductible	100% after deductible
<b>Surgical Services</b>		
Surgery & Related Services	90% after deductible	100% after deductible
Presurgical Consultations	100% after deductible	100% after deductible
Human Organ Transplants (pre-approved)	100% after deductible	100% after deductible
Bone Marrow Transplants (pre-approved)	90% after deductible	100% after deductible
Kidney, Cornea & Skin Transplants	90% after deductible	100% after deductible

## HEALTH INSURANCE PLAN COMPARISON

	Current Plan	Simply Blue H.S.A.
<b>Mental Health &amp; Substance Abuse Treatment</b>		
Inpatient Mental Health Care	90% after deductible Unlimited Days	100% after deductible Limited to 60 days/yr
Inpatient Substance Abuse	90% after deductible Unlimited Days	100% after deductible Limited to 60 days/yr
Outpatient Mental Health	90% after deductible Office co-pay may apply	100% after deductible Limited to 120 visits/yr
Outpatient Substance Abuse	90% after deductible Office co-pay may apply	100% after deductible
<b>Other Services</b>		
Allergy Testing & Therapy	90% after deductible	100% after deductible
Outpatient Physical, Speech & Occupational Therapy	90% after deductible Combined max of 60 vists/yr	100% after deductible Combined max of 30 visits/yr
Durable Medical Equipment	90% after deductible	100% after deductible
Private Duty Nursing	50% after deductible	100% after deductible
<b>Prescription Coverage</b>		
	\$10 Generic \$40 Name Brand	Co-pay after deductible \$10 Generic \$40 Preferred Name Brand \$80 Non-Preferred Name Brand Blue Cross provides a directory of preferred & non-preferred brands
<b>Out-of-Network Deductible</b>	\$500/single \$1,000/two-person & Family	\$2,500/single \$5,000 Family
<b>Out-of-Network Coverage</b>	60% after deductible	80% after deductible



**MICHIGAN PUBLIC ACT 152 OF 2011**  
**COMPLIANCE SURVEY - JANUARY 5, 2012**

<b>HARD CAP</b>	<b>80/20 COST SHARING</b>	<b>OPT-OUT</b>
Monroe County Newaygo County (w/HDHP) Ottawa County (w/HDHP) Genessee County Branch County Hamtramck Grosse Pointe Grosse Pointe Woods Troy Sterling Heights Kentwood Gladstone Jonesville	Washtenaw County Jackson County Van Buren County Armada Chelsea Wyandotte	Chippewa County Huron County Oakland County Osceola County Shiawassee County Alpena Battle Creek Beverly Hills Bloomfield Township Bronson Bridgman Ada Township Empire Essexville Frankenmuth Douglas Niles Orion Township Rochester Sault Ste Marie Richmond Pau Paw Saugatuck Romulus Rogers City

Reasons cited for opting out: Desire to maintain local control; pending arbitration; recognition of previous employee concessions; potential for legal challenges to the law.





## HURON-CLINTON METROPOLITAN AUTHORITY

To: Board of Commissioners  
From: Gregory J. Almas, Deputy Director  
Subject: December Donations (2)  
Date: January 5, 2012

The following donations were received through Dec. 31, 2011:

1. Michael Cook donated an 11-year-old Belgian mare to be used at the Kensington Metropark Farm Center; itemizing a value of \$6000.
2. Janet Birk made a \$475 cash donation for a bench to be used at Hudson Mills Metropark on the hike-bike trail.

**Recommendation:** That the Board of Commissioners formally accept the December donations and a letter of appreciation be sent to the donors as recommended by Deputy Director Almas and staff.





**GEORGE M. CARR, P.C.**

ATTORNEY AND COUNSELOR

327 SEYMOUR  
LANSING, MICHIGAN 48933(517) 371-2577  
Fax (517) 482-8866  
gmcarr@carrlawfirm.com

Mr. Anthony Marrocco, Chairman  
Huron-Clinton Metropolitan Authority  
13000 High Ridge Drive  
Brighton, Michigan 48114-9058

January 5, 2012

Dear Chairman Marrocco:

It may be a new year by the calendar but all bills in the Legislature carry over from 2011 into 2012. On January 11<sup>th</sup> the legislature will reconvene to mark the opening of the remainder of the 2011-12 Session. This is a largely ceremonial event dictated by the Michigan Constitution and normally includes the introduction of a large number of new bills.

The first significant benchmark for Lansing will be the Governor's State of the State Address on the evening of Wednesday, January 18<sup>th</sup>. The Governor will lay out both the accomplishments of his first year and expectations for 2012. The Governor's speech will serve to frame, but not control, the Legislature's agenda going into the 2012 Elections. At a minimum we expect renewed focus on transportation funding, a new bridge to Canada, emergency financial managers and Personal Property Tax reform to be included.

Following the State of the State address the Legislature will resume regular weekly sessions with time off for both caucuses in each chamber to participate in planned retreats. These are traditionally private off-site partisan events where major policy initiatives are debated and planned. The beginning of serious work will begin with the submission to the Legislature of the Governor's Budget for fiscal year 2012-13. This is expected in the second week of February and will address the pending state budget surplus.

This legislative schedule will provide about a month's time to prepare for what is expected to be one of the most intense sessions in recent times. With the House of Representatives up for election this year in newly apportioned districts there is mounting pressure to complete the "hard" votes as early as possible. Since several of the Governor's first year initiatives have slipped into 2012, the issue schedule is getting both longer and compressed by the calendar at the same time. Therefore, we expect a very active session right up to the traditional 4<sup>th</sup> of July summer recess.

Faced with the approaching schedule time for analysis and decision making on legislation impacting the Metroparks will be very short. While this will always be a challenge, HCMA's existing internal legislative system has proven efficient and effective. We look forward to the challenge of protecting and promoting the Metroparks

Respectfully submitted,

A handwritten signature in black ink, appearing to read "G. Carr", written in a cursive style.

George M. Carr



**HURON-CLINTON METROPOLITAN AUTHORITY  
DECEMBER MONTHLY REPORT  
FOR  
BOARD OF COMMISSIONERS  
JANUARY 12, 2012**

**Director's Comments**

- Unseasonably warm temperatures and lack of snow kept winter activities to a minimum, but park visitation was actually slightly greater than last December.
- Organized programming at the interpretive facilities centered on snacks and visits with Santa, hayrides and caroling, and holiday ornament making using materials from nature. All of the programs were full or nearly full. They provide a more intimate and quieter holiday alternative to the mall shopping experience. Many people make it a family tradition to participate in these programs. Heritage Holidays at Wolcott Mill had about twice as many participants as last year. Much of this was due to the increased marketing effort made to promote the program.
- Deer management activities took place at Stony Creek and Indian Springs with volunteer hunters helping to remove 21 deer at Stony Creek and 25 deer at Indian Springs during a couple days of controlled hunts.
- The Purchasing Department and staff at Huron Meadows worked to rent a snow making machine (with option to buy) and gather other equipment necessary to try and provide artificial snow to a half-mile section of cross country ski trail at the park. This is our initial attempt to add skiable days to the season so as to attract more visitors and produce more revenue. Huron Meadows is fast becoming known as the cross-country ski Mecca for southeast Michigan, and if this project is successful, it will add to the park's positive reputation among cross-country ski enthusiasts.

***Eastern District***

**Stony Creek, Wolcott Mill, Lake St. Clair –**

**Mike Lyons**

- 12,897 vehicles visited Lake St. Clair Metropark during the month which is about average.
- The only scheduled deer cull of the season was held Dec. 12 and 13 in the Western part of the stony Creek Metropark which included the golf course, Sheldon Estate and West Branch. For the two-day period, 21 deer were culled.
- A meeting was held with members of the Bellini Opera regarding a potential event to be held at Baypoint Beach in July 2012. The event would consist of a large orchestra and four opera singers and all necessary funds would be raised by the organizers.
- Fishing from the shore at Lake St. Clair Metropark has been good, but there has not been enough days of cold temperatures to allow for any ice fishing or ice skating.

***Western District***

**Kensington, Indian Springs, Hudson Mills, Huron Meadows, Dexter-Huron, Delhi**

**Kim Jarvis**

- There was a slight increase in revenue for the month. Total district revenue increased by \$10,900. Monthly vehicle entries increased by 2,007 vehicles and tolling revenue increased \$3,800 compared to 2010.
- The annual slip lottery for dockage was held at Kensington in December with Mitten Bay dockage filled and all but 18 slips rented for a revenue increase of \$5,900 from December 2010.
- Indian Springs had two volunteer hunts this month. Volunteers from the Safari Club culled 25 deer. Staff has been working with this group since 1999 and appreciates their volunteer efforts.

### ***Western District (con't)***

- Huron Meadows has partnered with the Southeastern Livingston County Recreation Authority (SELCRA) to offer three cross country ski classes for children. After the classes, participants will partake in the 3<sup>rd</sup> Annual Frosty Freestyle for the first Kids Frosty race.
- Meetings continue at Hudson Mills with the Planning and Engineering departments regarding the second phase of the West River Trail and the Washtenaw County Park trail through Dexter-Huron Metropark.
- Maintenance crews have been preparing the cross country ski trails and ski equipment in anticipation of snow.

### ***Southern District***

#### **Lower Huron, Willow, Oakwood, Lake Erie – Jim Pershing**

- The Huron River was still in flood stages at the beginning of the month from flooding that began in late November. When the water finally began receding, there was minimal damage.
- On Dec. 6 staff honored volunteers at Lake Erie with approximately 30 people attending.

#### **Interpretive Services – Mike George**

- Favorable weather during the month allowed for fewer program disruptions.
- Staff participated in the training of 10 more interpreters in the Certified Interpretive Guide (CIG) training sessions held at Lake St. Clair Nature Center and Oakwoods Nature Center.
- Staff met with the Michigan Sea Grant staff to review exhibit layouts for displays at Lake St. Clair Metropark.
- Attended a meeting with other members of the Michigan Sea Grant Advisory Board to discuss non-formal educational initiatives.
- Continued to work on aspects of the Wolcott Farm Center business plan.

#### **Lake St. Clair Nature Center**

- The traditional December programs were held, but many additional activities were added too, making it a much busier month than usual.
- The center's "Lunch with Santa & Mrs. Claus" had increased attendance over 2010. The traditional potluck for the Voyageur group was well attended, with 55 people.
- Staff conducted an out-of-park presentation with coordinators of the Science Olympiad program. Lake St. Clair and Stony Creek staff presented training sessions for the school teams and promoted these programs through the Science Olympiad website.
- Additional activities included building maintenance, animal care, program planning and preparation for events and creating flyers and handouts.

#### **Wolcott Mill Historic Center**

- The big draw in December was "Heritage Holidays." There were almost twice as many visitors in 2011 than in 2010. Perhaps one reason for the greater number was advertising on the radio. FM 105.1 did an exceptionally well done clip about the event. Some of the visitors said they came because of the advertisement. Other visitors attended because of what their friends said about the event.
- Final cleanup and finishing touches were completed on the new tailrace bridge. Hopefully this will make it easier for visitors traveling between the farm and mill.

## **Interpretive Services (con't)**

### **Wolcott Mill Farm Center**

- The “Evening with Santa” and “Lunch with Santa” programs were once again a success thanks to the staff and generous volunteers.
- “Harnessed & Hitched,” a new program to the farm, was very popular in December. The public learned how the teamsters ready the team of horses for working.
- Another new program to the farm was “Christmas Wagon Rides & Caroling.” The program was well received and everyone that attended said they would be back again next year.
- There were two new additions to the dairy barn during the month; a Jersey and a Milking Shorthorn.

### **Stony Creek Nature Center**

- The nature center’s “Lunch with Santa” programs took place on Dec. 10 and 11 and were very successful, with three programs serving 175 participants.
- The center prepared for their school outreach program and, as of Dec. 30, they had 18 schools registered for 25 visits.

### **Indian Springs Environmental Discovery Center**

- The “Snacks with Santa” program was successful, with both sessions selling out.
- The deer cull took place over two days at the beginning of December. Karen Blake handled the research and statistics of all the deer that were brought in.
- Schools and scouts requested appointment programs in the areas of Astronomy, Geology and Ecosystems.
- The center’s homeschooled students had a special “Holiday Recycled & Natural Crafts” program, which was well-received.
- The first-ever sighting of a snowy owl occurred in our park on Dec. 27! Justin Smith spotted the owl sitting on a branch of a black cherry tree in the prairie restoration area. Photographs and more information were posted on the center’s blog.

### **Kensington Farm Center**

- “Snacks with Santa” was again held and sold out.
- The Yorkshire Boar that was beginning to grow too large to be a breeder was replaced by a Gloucestershire Old Spot, who is much smaller and also the first of his breed on the farm.
- In other animal news, the new Belgian mare, Kate, was doing well in the draft horse program.

### **Kensington Nature Center**

- Some accomplishments for the month included: the fall bird report was submitted to Michigan Audubon, the MNRTF grant proposal was approved for improvements by the observation platform, and evaluations of both the nature center and MLC staff were almost completed.
- Maintenance around the center also took place, including the removal of fallen trees, light pole repairs and preparation of additional exhibit backings.

### **Mobile Learning Center**

- The MLC broke a new record for the month; it was the busiest December for school programs in MLC history (breaking last year’s record by nearly 20 percent). The center visited 14 schools and did 47 programs for a total of 1279 people! Two of these days were “double-up days” with the Mobile Learning Center doing programs at one school while Interpreters were doing in-school programs at a different school location.
- On Dec. 28, Lisa Parsons and Mark Irish did programs at the Ann Arbor Hands-on Museum during their Winter Games event.
- The converter was repaired, which is necessary to provide electrical power to the wheelchair lift, awning and 12-volt lights.

## **Interpretive Services (con't)**

### **Hudson Mills Activity Center**

- It was the fourth year the center did "Santa Central." There were three sessions with 104 tickets sold and 221 participants.

### **Oakwoods Nature Center**

- Oakwoods was only able to contribute 29 species of birds to the Downriver bird count; the most notable being a lone male Wood Duck tucked quietly in the brush. There were a number of obvious omissions from the Oakwoods list, including White-throated Sparrows, Song Sparrows and Goldeneye. All are typical birds on the list every year.

### **Lake Erie Marshlands Museum and Nature Center**

- Quite a few people resorted to nature walking as a relief from their seasonal stress.
- A solitary Saw-whet Owl, who took up long-term residence along one of the trails, brought in quite a number of folks.
- The annual visitation of Santa gave the park a big lift in terms of program numbers. All the programs were filled up.
- The single biggest program offering was "December Do-Day." Historically never a huge program, this one attracted a slew of participants to make ornaments out of Goldenrod Galls and Milkweed Pods.

## **Human Resources –**

### **Carol Stone**

- Gary Trombley, building maintenance foreman at Lake St. Clair and Rhuel Oldenkamp, park maintenance worker at Stony Creek, submitted their intent to retire effective January 2012.
- There is a vacancy for a Sergeant's position in the Police department. The position has been posted for internal candidates.
- There is a vacancy for the Park Maintenance Supervisor position at Indian Springs. Applications have been received and it is anticipated that a decision on the position will be made sometime in January.
- The final draft of the new Employee Development Plan was distributed to all facilities for final comment and feedback. Staff will begin using the plan in 2012.
- Plans have been finalized and training of supervisors and managers will be held on Jan. 18 for the customer service/employee orientation program. The program theme is "Catch the Fish" and it will incorporate four major points: (1) *Choose Your Attitude*: Employees are in control of the attitude they present to our customers. Emphasis is placed on first impressions and greeting customers with a smile. (2) *Make Their Day*: Wow our customers with such an extraordinary experience that they want to return to our parks. (3) *Be there*: Be responsive to customer needs, answer questions and respond to concerns/complaints as quickly as possible. (4) *Get Out and Play*: Employees should enjoy what they're doing and that should be visible to our park patrons. It also means they should engage our customers in conversation, demonstrate activities, etc.
- The program also includes methods to reinforce and recognize employees that exemplify extraordinary customer service.
- Two employees attended the Leadership Program sponsored by NRPA in November. Feedback from the employees on the content of the program was very positive.
- HR has also been asked by Leaders Learning, an employee development consultant located in Brighton, to provide input on the development of a leadership program for public entities.
- Two meetings with the Cooperative Alliance and employee representatives were held in December. The primary topic of discussion was the 2012 budget and the directive to reduce \$1,015,000 in wages and benefits.

## **Information Systems –**

### **Nolan Clark**

- Staff has been busy installing the final equipment purchased in 2011. The last PC in Engineering and planning has been installed as well as the entire classroom of PCs at the EDC.
- New ShoreTel telephone servers were installed at Kensington, Hudson Mills and Lower Huron.
- Staff worked with an outside vendor to install and stage server software on two of our newest servers.

## **Community Relations –**

### **Jack Liang**

- Met with a Michigan REI Outreach Specialist to accept the donation of four tents (two 4-man and two 6-man tents) as part of REI's support for the Great American Backyard Campout event to take place in June 2012.
- Graduate engineering student presentations were made at Wayne State University to HCMA Engineering and Planning Staff as well as WSU faculty regarding alternate design concepts for greening of the parking area and preservation of the marsh at Lake St. Clair Metropark.
- A January meeting is planned with sailing leadership of Southeast Michigan regarding the potential for hosting a major sailing instruction program for the public at Lake St. Clair Metropark.
- Met with DSO staff to continue work and planning for sponsorship and hosting of DSO concerts in the Metroparks.

## **Planning –**

### **Susan Nyquist**

- The Metroparks is a recipient of a Natural Resources Trust Fund Grant for the replacement of the failing seawall at the Kensington Metropark nature center pond overlook. The project, estimated at \$125,000, will include enhancements to the entire overlook area with new walks, seating, and landscaping.
- Staff will be working with Public Sector Consultants to conduct a random digital recreation survey of residents of the five-county area. The project will be completed by the end of May of 2012 in preparation of the Five-Year Plan.
- Staff has been preparing studies and revisions to the site plan for the Wolcott Mill Farm Center.

## **Engineering –**

### **Mike Arens**

#### **Lake St. Clair**

- Planning and design of the U.S. EPA GLRI grant-supported Marshland Restoration project at Lake St. Clair (by ASTI, in cooperation with HCMA Planning, Natural Resources and Engineering staff) continues. The MDEQ permit application is currently in review and out for public notice.
- Conceptual design of the U.S. EPA GLRI grant-supported Parking Lot Redevelopment project is nearly complete and is under review. Paul Muelle has finalized and submitted the Quality Assurance Program Plan to the U.S. EPA for review; after approval of the QAPP, HCMA is eligible for reimbursement of costs associated with the project.
- On Dec. 15, staff participated in design presentations of concepts for the new parking lot by Wayne State University civil engineering graduate students, under WSU's Dr. Shawn McElmurray. The session was very interesting and rewarding, both for the students and HCMA designers. Staff felt it was valuable for HCMA to examine alternative approaches to the design, and the students' work served to validate our concept. Moreover, staff felt that the student design project reinforced the value of ongoing collaboration with research-level educators.

## **Engineering (con't)**

### **Stony Creek**

- Work on the Eastwood Beach/Boat Launch Water Main Rehabilitation project by Teltow Construction progresses. Shop drawing approvals are in progress and pipe fusing is under way.
- A preconstruction meeting with Usztan Construction for the Play Area Redevelopment project took place Dec. 13, and shop drawings are being submitted.

### **Indian Springs**

- Jordan Exploration Co. continues their evaluation of potential for oil and gas exploration at Indian Springs Metropark and additional seismic testing is currently under way. Their initial review indicates that there could be potential for development in the area.

### **Kensington**

- Reliance Building Co. continues to make good progress on the Sanitary System Improvement project. Directional drilling of the force main is complete along Milford Road and most of the MDOT right-of-way. Directional drilling is also complete from the East Boat Launch pump station to the south side of the main park road. Pipe fusing for the under-lake bore is in progress. Selective electrical and mechanical demolition at the pump stations is complete. Foundation work on the equalization basin (at the East Boat Launch pump station) is in progress.
- Work on the Golf Starter Building by Garrison Construction is near completion. Good progress was made on exterior pavements (plaza concrete, pavers and bituminous walks) until winter conditions set in and brought exterior work to a halt. However, building exterior work (masonry, doors, windows, soffit and roof) is largely complete. Interior work is approximately 85 percent complete, and work is progressing well. Interior finishes (millwork, painting, and flooring) are about 80 percent complete. Well pump will be installed and connected this week. The geothermal HVAC system will be charged and initiated in the near future. Electrical, plumbing and mechanical work are in progress, and major equipment items are being installed at this time.

### **Hudson Mills**

- Design of the Hudson Mills to Dexter Trail is at approximately 80 percent completion. Trail alignment, cross section and profile are complete; design details and specification are under way. Staff is finalizing bridge and boardwalk geometry and is developing associated details, foundation/ piling plans and the like. Project specifications, item quantities and cost estimate are in progress, preparatory to the MDOT grade inspection, which will be scheduled in the upcoming weeks.

### **Lower Huron**

- A preconstruction meeting with Faro Contracting on the River Bank Erosion Repair project (at the bike path bridge crossing) took place Dec. 5; commencement of work is to be scheduled in the near future.

### **Willow**

- Work on the UST Removal/AST Installation project at the Park Service area by Matzak Construction is in progress. Demolition, aggregate placement, base preparations are complete and concrete for the AST pad and the vehicular slab has been poured; conduit installation is complete. Tank delivery is expected in February.
- A preconstruction meeting with Faro Contracting on the River Bank Erosion Repair project (at New Boston) took place on Dec. 5; commencement of work is to be scheduled in the near future.



## **Engineering (con't)**

### **Lake Erie**

- Work on the Sewage Pump Station Repair project by Corby Energy Services is in progress. Electrical items have been installed; existing equipment to remain is being reconfigured to accept new pumps and motors.

## **Natural Resources –**

### **Paul Muelle**

- Met on site with ASTI, HRM (herp subcontractor) and park staff regarding the Lake St. Clair (Metro Beach) Marsh Restoration Project to review all of the data collected to date and to define some of the proposed habitat improvement projects proposed for 2012.
- Finalized the Lake St. Clair Parking Lot Grant Quality Assurance Plan and submitted it to the EPA as required for the Lake St. Clair Metropark GLRI grant.
- The Natural Resource Department (NRD) staff conducted one workday in December engaging 18 volunteers at Stony Creek Metropark to collect native seed for future restoration projects in the park system.
- The Natural Resource Crew completed the construction of a dry hydrant in Kensington Metropark as requested by the Engineering Department saving the Authority \$10,000 over a contractors bid price.
- The NRC continued removing invasive shrubs using the Wetblade at Oakwoods, Kensington and Lower Huron Metroparks and removed of dead and dangerous trees and ground stumps throughout the several parks.

## **Purchasing –**

### **Scott Michael**

- Staff completed conversion of the park radio equipment to narrow ban required by the FCC.
- Staff continued work on the RFP process for golf course maintenance project.
- Staff attended a winter maintenance meeting at Bloomfield Township for road maintenance.

## **Police Department –**

### **George Phifer**

#### **Lake St. Clair**

- On Dec. 11, a Police Officer observed an unknown subject driving his vehicle on the plaza area. The subject drove between two vehicles and struck one of them. The Officer conducted a traffic stop and found that the subject's driver license had been suspended. The driver was issued a citation, and his vehicle was towed.

#### **Wolcott Farm**

- On Dec. 27, Officers spoke to a Metropark employee regarding a larceny of a Hay Wagon that occurred at the farm. The wagon was last seen at the Auction, and is valued at \$1800. There are currently no suspects at this time.

#### **Oakwoods**

- During December, officers responded to several complaints of poaching at Oakwoods Metropark. Officers located deer gut piles and a variety of hunting equipment (blinds, heater, and deer scent). There are no suspects at this time and officers have increased their patrols in this area.

**Communications –  
Denise Semion**

- Plans are in progress to change Metro Beach Metropark to Lake St. Clair Metropark. The first changes were made on the website; with brochures and other collateral to follow. The name change has delayed completion of the Metroparks video, which is now expected in January.
- Staff completed a review of bids and services for email providers, with a recommendation to continue with Fluency Media.

**Marketing –  
Kassie Kretzschmar**

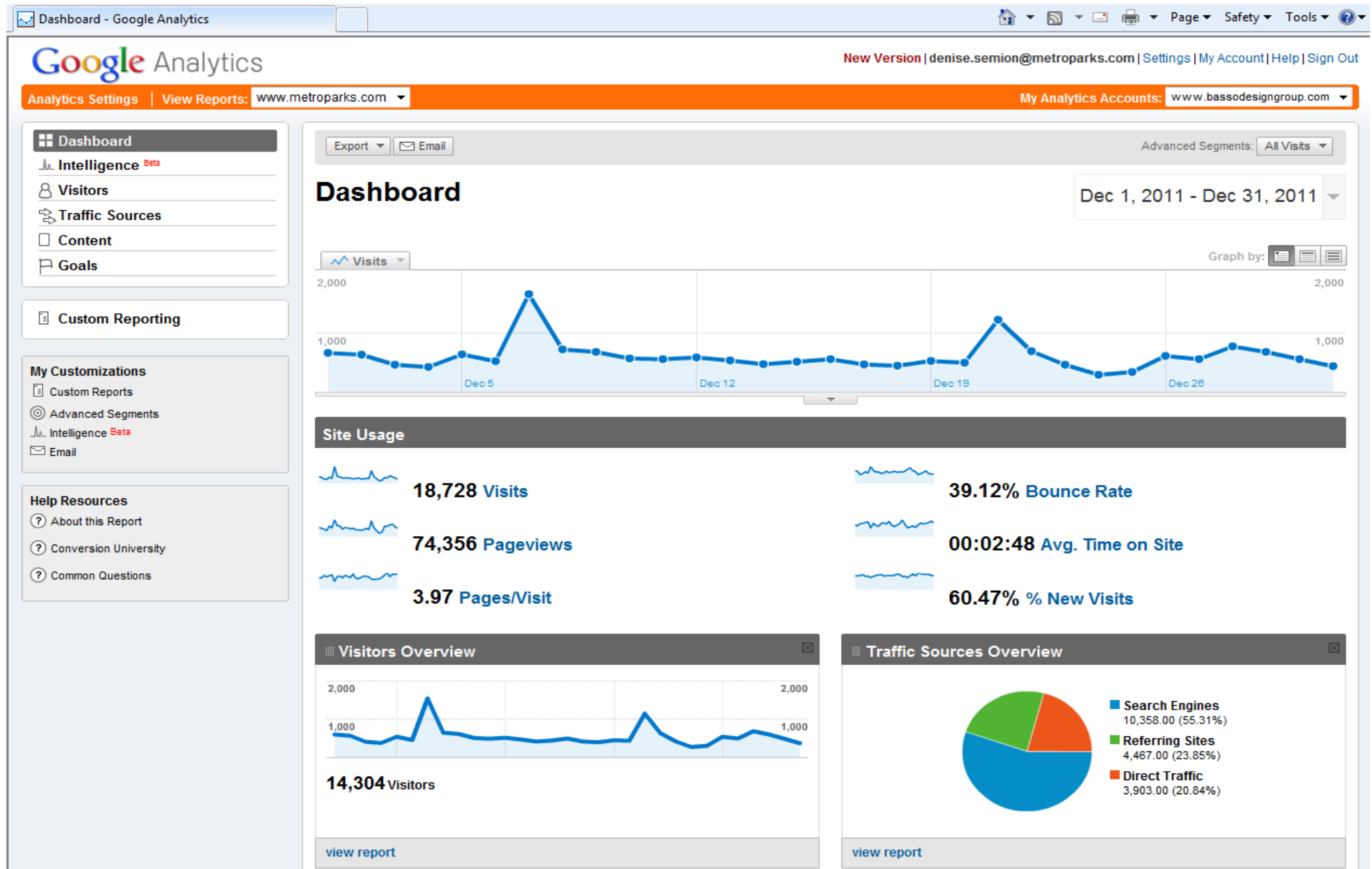
- Met with show promoter, Watts Up, Inc., regarding possible festivals for 2012 which include a Country Fest at Lake Erie and a Blues/Jazz event at Hudson Mills.
- Continue work on the February Cardboard Classic Event for Indian Springs.
- Contacted all Michigan schools to promote annual permit purchases at the bulk discount rate. Have received multiple inquiries from the schools. 50 permits were sold to Beer Middle School in Warren in December.
- Worked on building the existing “Heritage Holidays” event at Wolcott Mill. Staff gave out certificates for 60 fresh cut trees for participants that came to the event the first three weekends in December. In addition, Magic 105.1 radio held an onsite appearance with on-air talent.
- Met with Monster Truck/Motorsports organizer to discuss building a summer event at Willow and for the potential of events at other parks.
- Met with the Michigan Humane Society representatives to identify several events that can be conducted jointly with between the Metroparks and the Humane Society.

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## DECEMBER 2011 COMMUNICATIONS AND MARKETING REPORT

<i>Activity Type</i>	<i>Activity</i>	<i>Park</i>
<b>Email</b>	Reviewed bids and selected email service provider	AO
	Sent marketing emails to more than 43,000 subscribers; 518 new names added to mailing list	AO
<b>Interpretive</b>	Mobile Learning Center staff distributed newsletters and Metroparks Guides at the Ann Arbor Hands-on Museum.	Kensington
	Mobile Learning Center staff visited 14 schools during the month, presenting programs and marketing the Metroparks.	Kensington
	Farm wagon, staff participated in Romeo Christmas parade.	Wolcott Mill
<b>Miscellaneous</b>	Huron-Clinton Metroparks Video changing Metro Beach to Lake St. Clair	AO
<b>News Release</b>	Rekindle Winter Traditions at Wolcott Mill's 'Heritage Holidays'	Wolcott Mill
	New programs at Wolcott Mill Metropark Farm Center offer fresh holiday fun	Wolcott Mill
	New female Jersey calf born at Wolcott Mill Metropark Farm Center	Wolcott Mill
<b>News Story</b>	Kim Jarvis/Kensington featured on WJR's Peter's Principles	Kensington
	Dexter Patch story on families visiting Santa at park	Hudson Mills
	CW50 story on activities at Metroparks	All parks
	CBS Detroit story 'Make this Holiday Break Fun! Visit a Metropark'	All parks
	Various media covered story on new calf, Dorothy, born at farm	Wolcott Mill
	Various media coverage, including Macomb Daily and WJR, on Metro Beach name changed to Lake St. Clair.	Lake St. Clair
	Hometown Life, Observer & Eccentric, WDIV and MSNBC featured piglets born at farm center	Kensington
<b>Online Store</b>	Generated \$9,484 in sales, with 217 annual permits, 53 HCMA/Oakland County Joint Permits, 2 boat permits and \$1,455 in Gift Card sales.	AO
<b>Website</b>	Facebook fans at 4,999	AO

## December 2011 Google Analytics



# HURON-CLINTON METROPARKS MONTHLY STATISTICS

DECEMBER 2011

PARK	MONTHLY VEHICLE ENTRIES		
	Current Year	Previous Year	Change
Metro Beach	11,527	13,907	-17.1%
Wolcott Mill	1,776	1,401	26.8%
Stony Creek	12,897	12,878	0.1%
Indian Springs	2,409	2,689	-10.4%
Kensington	31,858	30,664	3.9%
Huron Meadows	1,902	2,935	-35.2%
Hudson Mills	9,794	7,668	27.7%
Lower Huron	13,905	14,055	-1.1%
Willow	10,560	8,864	19.1%
Oakwoods	2,457	2,550	-3.6%
Lake Erie	6,346	6,341	0.1%
Monthly TOTALS	105,431	103,952	1.4%

MONTHLY TOLL REVENUE		
Current Year	Previous Year	Change
\$ 20,331	\$ 25,786	-21.2%
\$ 15	\$ 25	-40.0%
\$ 46,939	\$ 51,095	-8.1%
\$ 6,905	\$ 5,934	16.4%
\$ 47,840	\$ 44,189	8.3%
\$ 50	\$ 1,460	-96.6%
\$ 13,675	\$ 13,062	4.7%
\$ 12,665	\$ 13,045	-2.9%
\$ -	\$ 3,145	-100.0%
\$ 4,390	\$ 2,945	49.1%
\$ 15,389	\$ 14,937	3.0%
\$ 168,199	\$ 175,623	-4.2%

MONTHLY TOTAL PARK REVENUE		
Current Year	Previous Year	Change
\$ 38,599	\$ 54,748	-29.5%
\$ 8,810	\$ 3,238	172.1%
\$ 51,875	\$ 56,777	-8.6%
\$ 12,702	\$ 10,100	25.8%
\$ 101,065	\$ 90,151	12.1%
\$ 230	\$ 2,947	-92.2%
\$ 16,636	\$ 16,521	0.7%
\$ 13,381	\$ 14,225	-5.9%
\$ 515	\$ 6,572	-92.2%
\$ 5,545	\$ 3,960	40.0%
\$ 18,479	\$ 16,033	15.3%
\$ 267,837	\$ 275,272	-2.7%

PARK	Y-T-D VEHICLE ENTRIES		
	Current Year	Previous Year	Change
Metro Beach	401,271	455,956	-12.0%
Wolcott Mill	34,602	33,645	2.8%
Stony Creek	479,687	512,807	-6.5%
Indian Springs	91,166	105,412	-13.5%
Kensington	735,076	790,028	-7.0%
Huron Meadows	85,867	91,712	-6.4%
Hudson Mills	229,928	248,759	-7.6%
Lower Huron	315,555	354,518	-11.0%
Willow	182,001	212,775	-14.5%
Oakwoods	35,467	41,628	-14.8%
Lake Erie	197,215	216,283	-8.8%
Y-T-D TOTALS	2,787,835	3,063,523	-9.0%

Y-T-D TOLL REVENUE		
Current Year	Previous Year	Change
\$ 975,427	\$ 1,089,865	-10.5%
\$ 405	\$ 1,995	-79.7%
\$ 1,332,542	\$ 1,348,238	-1.2%
\$ 186,380	\$ 218,455	-14.7%
\$ 1,341,099	\$ 1,406,871	-4.7%
\$ 48,090	\$ 40,778	17.9%
\$ 352,813	\$ 376,132	-6.2%
\$ 465,883	\$ 481,201	-3.2%
\$ 217,030	\$ 245,526	-11.6%
\$ 32,390	\$ 36,575	-11.4%
\$ 406,650	\$ 446,561	-8.9%
\$ 5,358,709	\$ 5,692,197	-5.9%

Y-T-D TOTAL PARK REVENUE		
Current Year	Previous Year	Change
\$ 1,665,787	\$ 1,837,024	-9.3%
\$ 463,019	\$ 462,942	0.0%
\$ 2,479,536	\$ 2,497,038	-0.7%
\$ 773,933	\$ 852,911	-9.3%
\$ 2,751,904	\$ 2,872,208	-4.2%
\$ 749,620	\$ 808,723	-7.3%
\$ 876,379	\$ 959,212	-8.6%
\$ 1,547,590	\$ 1,498,905	3.2%
\$ 741,432	\$ 1,077,200	-31.2%
\$ 53,670	\$ 54,376	-1.3%
\$ 1,562,930	\$ 1,570,747	-0.5%
\$ 13,665,799	\$ 14,491,286	-5.7%

	Y-T-D Vehicle Entries by Management Unit		
<b>Eastern District</b>			
Metro Beach			
Stony Creek	915,560	1,002,408	-8.7%
Wolcott Mill			
<b>Western District</b>			
Kensington			
Indian Springs			
Hudson Mills	1,142,037	1,235,911	-7.6%
Huron Meadows			
<b>Southern District</b>			
Lower Huron			
Willow			
Oakwoods	730,238	825,204	-11.5%
Lake Erie			

Y-T-D Toll Revenue by Management Unit		
\$ 2,308,374	\$ 2,440,098	-5.4%
\$ 1,928,382	\$ 2,042,236	-5.6%
\$ 1,121,953	\$ 1,209,863	-7.3%

Y-T-D Total Revenue by Management Unit		
\$ 4,608,342	\$ 4,797,004	-3.9%
\$ 5,151,835	\$ 5,493,054	-6.2%
\$ 3,905,622	\$ 4,201,228	-7.0%

# HURON-CLINTON METROPARKS MONTHLY STATISTICS

DECEMBER 2011

## ACTIVITY REPORT - GOLF

GOLF COURSE	MONTHLY ROUNDS		
	Current Year	Previous	Change
Wolcott Mill	0	0	-
Stony Creek	0	0	-
Indian Springs	0	0	-
Kensington	0	0	-
Huron Meadows	0	0	-
Hudson Mills	0	0	-
Willow	0	0	-
Lake Erie	0	0	-
Regulation Subtotal	0	0	-
MB Par 3	0	0	-
L. Huron Par 3	0	0	-
<b>TOTALS</b>	<b>0</b>	<b>0</b>	

ROUNDS Y-T-D		
Current Year	Previous Year	Change
15,390	18,677	-17.6%
30,572	33,418	-8.5%
22,510	23,250	-3.2%
29,630	39,638	-25.2%
24,849	27,304	-9.0%
15,636	17,330	-9.8%
15,159	24,660	-38.5%
22,570	22,183	1.7%
176,316	206,460	-14.6%
12,105	16,584	-27.0%
5,774	8,274	-30.2%
<b>194,195</b>	<b>231,318</b>	<b>-16.0%</b>

GOLF REVENUE Y-T-D		
Current Year	Previous Year	Change
\$ 300,610	\$ 365,855	-17.8%
\$ 709,934	\$ 767,286	-7.5%
\$ 497,404	\$ 538,406	-7.6%
\$ 644,189	\$ 751,150	-14.2%
\$ 583,013	\$ 646,930	-9.9%
\$ 320,458	\$ 365,583	-12.3%
\$ 292,407	\$ 555,199	-47.3%
\$ 465,308	\$ 467,688	-0.5%
\$ 3,813,323	\$ 4,458,097	-14.5%
\$ 62,059	\$ 82,621	-24.9%
\$ 29,225	\$ 42,574	-31.4%
<b>\$ 3,904,607</b>	<b>\$ 4,583,292</b>	<b>-14.8%</b>

## ACTIVITY REPORT - INTERPRETIVE FACILITIES

FACILITY	MONTHLY PERSONS SERVED		
	Current Year	Previous	Change
Metro Beach	3,026	2,284	32.5%
Wolcott Mill	2,727	5,981	-54.4%
Wolcott Farm	3,035	2,258	34.4%
Stony Creek	13,370	9,391	42.4%
Indian Springs EDC*	2,598	2,740	NA
Kensington NC	14,206	12,031	18.1%
Kensington Farm	9,176	8,633	6.3%
Hudson Mills	3,471	3,090	12.3%
Oakwoods	9,217	7,789	18.3%
LEMP Museum	8,350	6,807	22.7%
Mobile Unit	1,695	1,032	64.2%
<b>TOTALS</b>	<b>70,871</b>	<b>68,393</b>	<b>3.6%</b>

Y-T-D PERSONS SERVED		
Current Year	Previous Year	Change
170,574	150,667	13.2%
41,459	45,534	-8.9%
89,780	90,806	-1.1%
241,451	252,946	-4.5%
93,144	72,088	NA
309,035	337,497	-8.4%
359,913	366,989	-1.9%
47,603	47,196	0.9%
141,860	133,189	6.5%
149,330	157,867	-5.4%
26,735	25,665	4.2%
<b>1,670,884</b>	<b>1,826,910</b>	<b>-8.5%</b>

REVENUE Y-T-D		
Current Year	Previous Year	Change
\$ 13,959	\$ 13,952	0.1%
\$ 13,850	\$ 6,533	112.0%
\$ 108,973	\$ 56,248	93.7%
\$ 29,768	\$ 24,683	20.6%
\$ 30,111	\$ 16,301	NA
\$ 18,496	\$ 16,019	15.5%
\$ 91,342	\$ 82,355	10.9%
\$ 14,674	\$ 8,951	63.9%
\$ 20,772	\$ 16,834	23.4%
\$ 9,104	\$ 8,523	6.8%
\$ 17,960	\$ 12,689	41.5%
<b>\$ 369,009</b>	<b>\$ 275,987</b>	<b>33.7%</b>

\* Combined Indian Springs Nature Center and Environmental Discovery Center Statistics; Nature Center is now closed.

## ACTIVITY REPORT - FINAL SUMMER ACTIVITIES

SWIMMING	PATRONS		
	Current Year	Previous	Change
Metro Beach	0	0	-
KMP Splash-Blast	0	0	-
Lower Huron	0	0	-
Willow	0	0	-
Lake Erie	0	0	-
<b>TOTALS</b>	<b>0</b>	<b>0</b>	<b>-</b>

PATRONS Y-T-D		
Current Year	Previous Year	Change
62,155	59,799	3.9%
61,547	60,195	2.2%
122,157	110,773	10.3%
24,072	21,357	12.7%
44,330	47,712	-7.1%
<b>314,261</b>	<b>299,836</b>	<b>4.8%</b>

REVENUE Y-T-D		
Current Year	Previous Year	Change
\$ 183,226	\$ 178,553	2.6%
\$ 204,904	\$ 199,883	2.5%
\$ 810,594	\$ 740,935	9.4%
\$ 81,525	\$ 77,552	5.1%
\$ 260,582	\$ 234,301	11.2%
<b>\$ 1,540,831</b>	<b>\$ 1,431,224</b>	<b>7.7%</b>

# HURON-CLINTON METROPARKS MONTHLY STATISTICS

DECEMBER 2011

PARK	Winter Sports this Month		
	Current Year	Previous Year	Change
<b>Metro Beach</b>			
XC Skiers	0	21	(21.00)
Ice Skaters	0	128	(128.00)
Ice Fishermen	0	1,162	(1162.00)
<b>Stony Creek</b>			
XC Skiers	0	1,290	(1290.00)
Ice Skaters	0	0	-
Sledders	0	1,260	(1260.00)
Ice Fishermen	0	332	(332.00)
<b>Indian Springs</b>			
XC Skiers	7	28	(21.00)
Sledders	75	229	(154.00)
<b>Kensington</b>			
XC Skiers	0	686	(686.00)
Ice Skaters	0	815	(815.00)
Sledders	0	5,032	(5032.00)
Ice Fishermen	0	36	(36.00)
<b>Huron Meadows</b>			
XC Skiers	0	570	(570.00)
Ice Fishermen	0	47	(47.00)
<b>Hudson Mills</b>			
XC Skiers	0	265	(265.00)
<b>Lower Huron</b>			
Ice Skaters	0	476	(476.00)
<b>Willow</b>			
XC Skiers	0	53	(53.00)
Ice Fishing	0	0	-
Sledders	0	662	(662.00)
<b>Lake Erie</b>			
XC Skiers	0	8	(8.00)
Sledders	0	20	(20.00)
Ice Fishermen	121	87	+ 34
	Totals by Activity		
	Current Year	Previous Year	Change
XC Skiers	7	2,921	#####
Ice Skaters	0	1,419	#####
Sledders	75	7,203	#####
Ice Fishermen	121	1,664	#####

Winter Sports Y-T-D		
Current Year	Previous Year	Change
199	83	+ 116
563	895	(332.00)
8,295	7,901	+ 394
5,800	6,290	(490.00)
1,227	1,157	+ 70
5,605	6,402	(797.00)
1,737	2,111	(374.00)
526	154	+ 372
764	1,108	(344.00)
2,222	3,023	(801.00)
1,700	3,428	(1728.00)
14,120	15,660	(1540.00)
554	1,203	(649.00)
4,440	3,877	+ 563
254	466	(212.00)
2,955	2,470	+ 485
1,067	1,217	(150.00)
684	809	(125.00)
162	NA	0
2,919	7,440	(4521.00)
22	34	-12
91	154	-63
6,227	8,140	-1,913
Totals by Activity Y-T-D		
Current Year	Previous Year	Change
16,848	16,740	+ 108
4,557	6,697	(2140.00)
23,499	30,764	(7265.00)
17,067	19,821	(2754.00)

2011-12 Winter Season (Nov-Present)		
Current Year	Previous Year	Change
0	21	(21.00)
0	128	(128.00)
0	1,162	(1162.00)
0	1,290	(1290.00)
0	0	-
0	1,260	(1260.00)
0	332	(332.00)
7	28	(21.00)
75	229	(154.00)
0	686	(686.00)
0	815	(815.00)
0	5,032	(5032.00)
0	36	(36.00)
0	570	(570.00)
0	47	(47.00)
0	265	(265.00)
0	476	(476.00)
0	53	(53.00)
0	0	0
0	662	(662.00)
0	8	-8
0	20	-20
121	87	34
Totals by Activity 2008-09 Season		
Current Year	Previous Year	Change
7	2,921	(2914.00)
0	1,419	(1419.00)
75	7,203	(7128.00)
121	1,664	(1543.00)

# HURON-CLINTON METROPARKS MONTHLY STATISTICS

DECEMBER 2011

PARK	Seasonal Activities this Month		
	Current Year	Previous Year	Change
<b>Metro Beach</b>			
Welsh Center	6	4	+ 2
Picnic Reservations	0	0	-
Boat Launches	16	10	+ 6
Marina	0	0	-
Mini-Golf	0	0	-
<b>Stony Creek</b>			
Disc Golf <sup>1</sup>	NA	NA	NA
Picnic Reservations	5	7	(2)
Boat Rental	0	0	-
Boat Launches	0	0	-
<b>Indian Springs</b>			
Picnic Reservations	0	0	-
EDC Event Room	6	5	+ 1
<b>Kensington</b>			
Disc Golf Daily	8	6	+ 2
Disc Golf Annual	1	8	(7)
Disc Golf Fees			
Picnic Reservations	14	15	(1)
Boat Rental	0	0	-
<b>Huron Meadows</b>			
Picnic Reservations	1	2	(1)
Boat Rental	0	0	-
<b>Hudson Mills</b>			
Disc Golf Daily	222	185	+ 37
Disc Golf Annual	5	7	(2)
Disc Golf Fees			
Picnic Reservations	5	3	+ 2
Canoe Rental <sup>3</sup>	0	0	-
<b>Lower Huron / Willow / Oakwoods</b>			
Picnic Reservations	6	5	+ 1
<b>Lake Erie</b>			
Picnic Reservations	5	3	
Boat Launches	132	173	(41)
Marina	NA	NA	NA

Seasonal Activities Y-T-D		
Current Year	Previous Year	Change
103	135	(32)
533	538	(5)
6,409	8,523	(2,114)
3,749	4,494	(745)
13,447	14,940	(1,493)
NA	NA	NA
485	424	+ 61
16,883	17,001	(118)
2,260	2,990	(730)
55	61	(6)
33	51	(18)
23,970	27,030	(3,060)
111	135	(24)
511	471	+ 40
13,288	12,982	+ 306
35	42	(7)
356	465	(109)
15,168	19,394	(4,226)
172	212	(40)
159	183	(24)
5,225	5,621	(396)
434	463	(29)
116	117	
16,745	19,554	(2,809)
NA	NA	NA

Seasonal Revenue Y-T-D		
Current Year	Previous Year	Change
\$ 50,825	\$ 44,450	\$6,375
\$ 70,230	\$ 74,750	(\$4,520)
NA	NA	NA
\$ 60,528	\$ 85,028	(\$24,500)
\$ 33,782	\$ 37,158	(\$3,376)
\$ 45,348	\$ 50,032	
\$ 72,625	\$ 63,250	\$9,375
\$ 140,745	\$ 118,465	\$22,280
NA	NA	NA
\$ 8,250	\$ 9,150	(\$900)
\$ 44,388	\$ 51,658	(\$7,270)
\$ 47,940	\$ 54,060	(\$6,120)
\$ 5,496	\$ 12,196	(\$6,700)
\$ 53,436	\$ 66,256	(\$12,820)
\$ 76,650	\$ 70,845	\$5,805
\$ 151,293	\$ 118,649	\$32,644
\$ 5,250	\$ 6,300	(\$1,050)
\$ 6,396	\$ 5,274	\$1,122
\$ 30,336	\$ 38,788	(\$8,452)
\$ 8,340	\$ 10,360	(\$2,020)
\$ 38,676	\$ 49,148	(\$10,472)
\$ 25,050	\$ 27,450	(\$2,400)
\$ 23,531	\$ 25,271	(\$1,740)
\$ 65,200	\$ 69,400	(\$4,200)
\$ 18,300	\$ 17,700	\$600
NA	NA	NA
\$ 194,323	\$ 194,254	\$69

Note 1: Park staff can account for daily disc golf sales but total use cannot be accurately tracked because many golfers have an annual disc golf pass.

Note 2: Canoe rental revenue is the HCMA percentage of the concessionaire's total revenue.