### AGENDA

### **Huron-Clinton Metropolitan Authority Board of Commission Meeting** November 12, 2015 – Following Budget Hearing

### **Administrative Office**

- 1. Chairman's Statement
- 2. **Public Participation**
- 3. Minutes – October 8, 2015 Regular Meeting
- 4. Approval – November 12, 2015 Full Agenda

### Consent Agenda

- Approval November 12, 2015 Consent Agenda
  - a. Financial Statements and Payment Register (Vouchers) October 2015
  - **b.** Purchases
    - 1. Hawk Watch Interpretive Kiosk Panels, Lake Erie Metropark pg. 1
    - 2. Water Slide, Stony Creek Metropark pg. 3
    - 3. Maintenance Vehicle Vans, Kensington and Stony Creek Metroparks pg. 9
  - c. Update Purchases over \$10,000 pg. 11
  - d. Approval Third Quarter Appropriation Adjustments pg. 13
  - e. Approval 2016 Property and Liability Insurance Renewal pg. 17
  - f. Approval 2016 Fiduciary Liability Insurance Renewal pg. 19
  - g. Approval MMRMA Member Self Insured Retention Fund Payment pg. 21
  - h. Update 2016 Fireworks Schedule pg. 23
  - i. Bids Camping Dump Station, Lower Huron Metropark pg. 25
  - j. Approval Amended 2016 Fees and Charges pg. 29
    - 1. Daily Permit Rate
    - 2. Cross Country Skiing
    - 3. Boat Storage
    - 4. Boat Dockage

### Regular Agenda

- 2016 Budget Approval and Resolution pg. 33
- 7. Legislative Report pg. 55
- 8. Reports
  - A. Administrative Office
    - 1. Approval Pension Committee Recommendation for ICMA 457 Plan Fund Change
    - 2. Update Development Activities pg. 59

### **AGENDA**

### Huron-Clinton Metropolitan Authority Board of Commission Meeting November 12, 2015 – Following Budget Hearing Administrative Office

### Page 2

### 9. Closed Session

- 1. To consider a written legal opinion from outside counsel within the Attorney-Client privilege. Section 8 (h) of the Michigan Open Meetings Act. M.C.L. 15.268 (h)
- 2. To consider a written legal opinion from outside counsel within the Attorney-Client privilege. Section 8 (h) of the Michigan Open Meetings Act. M.C.L. 15.268 (h)
- 10. Other Business
- 11. Staff Officer Update
- 12. Commissioner Comments
- **13.** Motion to Adjourn

A combined Pension Committee and Retiree Health Care Trust meeting will take place prior to the Board meeting

<u>Thursday, Nov. 13, 2014</u> – <u>9:00 a.m.</u>

Administrative Office.

The next regular Board of Commissioners meeting will take place:

<u>Thursday, Dec. 10, 2015</u> – <u>10:30 a.m.</u>

Administrative Office



To: Board of Commissioners

From: Maria van Rooijen, Senior Buyer

Project No: RFP-15-022

Project Title: Interpretive Kiosk Panels

Location: Lake Erie Metropark, Wayne County

Date: November 3, 2015

Bids Opened: Wednesday, September 30, 2015 at 2:00 p.m.

### Action Requested: Motion to Approve

That the Board of Commissioners' (1) award RFP-15-022 to the low responsive, responsible bidder, Exhibit Concepts, Inc. in the amount of \$27,620 and (2) approve a fund transfer from the Fund Balance to the Lake Erie General Unallocated budget Account for \$27,620 as recommended by Senior Buyer Maria van Rooijen and staff.

**Fiscal Impact:** The Metroparks Foundation is funding this project; however, because the funding is more than \$25,000, staff is bringing the RFP to the Board for approval.

**Scope of Work:** The vendor is to provide a complete turnkey project of an interpretive kiosk panel including the design and fabrication of high-pressure laminate signs. The project includes complete construction, delivery and installation of the kiosk unit.

**Background:** Staff presented this to the Board at the Sept. 10, 2015 meeting, which the Board authorized staff to move forward with an RFP. This project has multiple partners including the Detroit River Hawk Watch Organization, International Wildlife Refuge as well as the Metroparks; and has received more than \$27,000 in donations to date.

The design of the kiosk panel will be an open concept to appreciate the landscape, which is on the shore of the Detroit River and the kiosk will include a recognition piece or component.

VendorLocationPriceExhibit Concepts, Inc.Vandalia, OH\$27,620.00

INVITATION FOR BIDS WERE POSTED ON MICHIGAN INTER GOVERMENTAL WEBSITE AND WAS SENT TO 182 REGISTERED SUPPLIERS.



To: Board of Commissioners

From: Maria van Rooijen, Senior Buyer

Project No: RFP-15-056 Project Title: Water Slide

Location: Stony Creek Metropark, Macomb County

Date: November 3, 2015

### Action Requested: Motion to Approve

That the Board of Commissioners' award RFP-15-056 to the low responsive, responsible bidder, Freestyles Slide, Inc. in the amount of \$231,900 and is subject to approval of the 2016 Budget as recommended by Senior Buyer Maria van Rooijen and staff.

**Fiscal Impact:** This item is budgeted for 2016 and is subject to the approval of the 2016 Budget. However, the manufacturer requires a 50 percent deposit in order to begin building the slide. Due to a long manufacturing time (three months) and extended shipping time (two months), staff is presenting the item for approval at the November meeting in order for the slide to be delivered by May 2016.

**Scope of Work:** Furnish and deliver a 50-foot Trippo Waterslide.

**Background:** This is a replacement waterslide for Stony Creek. The original unit was damaged at the end of the 2015 season in a storm. Due to the overwhelming popularity of the slide, staff said they feel increasing the size is very beneficial.

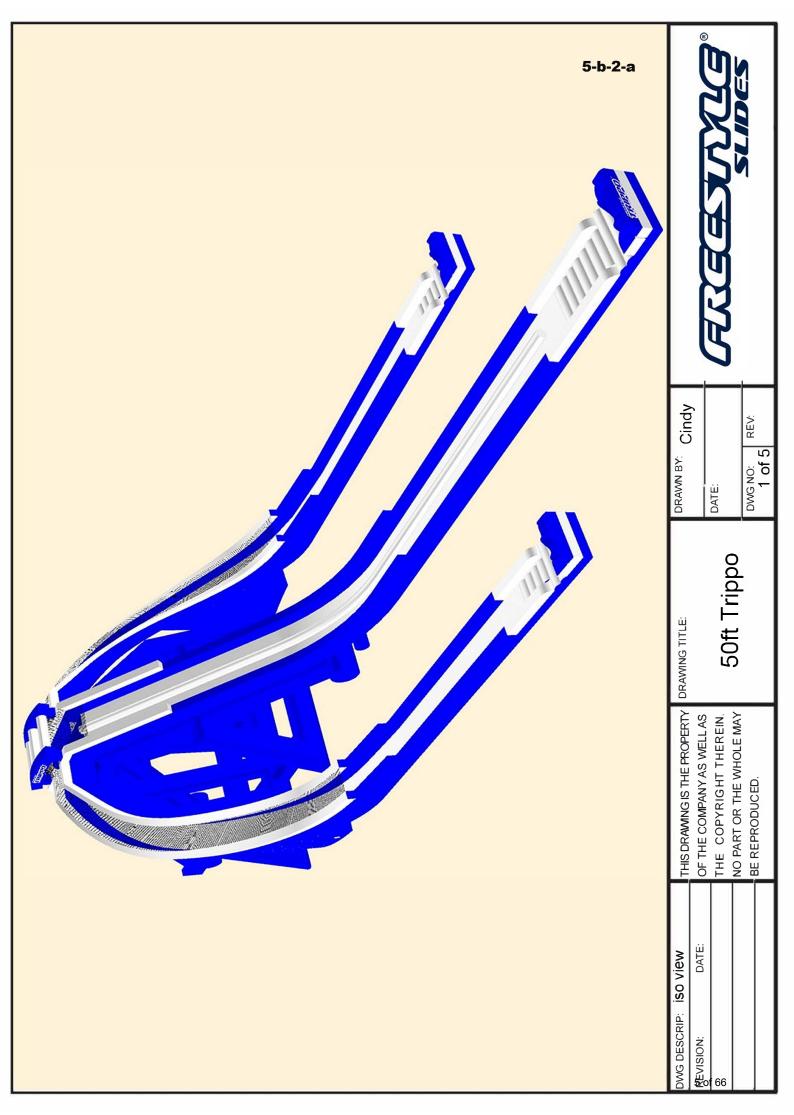
Freestyle Slide, Inc. is the exclusive supplier of this type of waterslide and size. The previous slide profit totaled more than \$203,100 over the past three years (the 2015 season was cut short by the storm damage). It is estimated the waterslide should last approximately five to seven years.

Vendor Location Price

Freestyles, Inc. St. Petersburg, FL \$231,900.00

Attachments: Photo of Slide Rendition

Freestyle Slide Brochure



### Let's Get Technical

The HippoH2TH has been designed primarily for the 'special competitive option for one or two day events. The HippoH2 our products are of the highest quality and are FR rated to system. All the materials used in the manufacturing of The ™ has been designed and constructed to operate as both a handrails, EasyClimb\*\* stairs and an innovative anchoring numerous unique safety features including a safety net, wet or a dry slide, offering the flexibility to run all year round, regardless of the season. It is also fitted with for a fast setup and tear-down. This makes it a very the highest standards required by law.

## REESTYLE

# FEATURES & BENEFITS

### The Safety Net



secures riders on the platform. The platform safety net has a two-fold purpose. Firstly, it

such as acrobatic flips and dives. preventing accidents on the performing dangerous tricks staircase and secondly, it

### Our EasyClimb™ Stairs



grooves for a safe and easy climb user-friendly and are designed for all ages. Each stair has easy grip hand holders and non-slip Our high density polyethylene to the top of the staircase. EasyClimb\*\* stairs are

# GREET NOTES

The only bespoke manufacturer of inflatable products in the world.

## WATERS

## Our TripleTube™ Structure

Our solid TripleTube™ leg



ground leg-spacers ensure that the strength and support for the entire sub-structure with an ultra-strong slide and all of its occupants. The lattice frame delivers incredible legs stand perfectly upright

### The Partioned Staircase

handrails to assist riders when The partitioned staircase has loading. The gentle 40 degree for a safe, comfortable climb single file, preventing overpitch of the staircase allows restricts riders to ascend in climbing the stairs. It also

The Anchoring System



health department regulations as

designed to slow the rider down and provide a safe, cushined

The landing bed has been

The Landing Bed

landing at the end of the slide.

The slide's landing bed meets it does NOT contain or retain

rigidity in the most adverse of loads without causing serious The unique anchoring system provides safety, stability and system allows the slide to withstand excessive wind weather conditions. This damage to the slide.





2399 26th Ave. N.

St. Petersburg, Florida, 33713



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www.FreestyleSlides.com

-b-2-b



To: Board of Commissioners

From: Maria van Rooijen, Senior Buyer

Project No: RFP-15-001 Macomb County Bid 12-07 Project Title: Purchase – Maintenance Vehicles

Location: Kensington and Stony Creek Metroparks, Oakland and Macomb Counties

Date: November 3, 2015

### Action Requested: Motion to Approve

That the Board of Commissioners (1) approve the purchase of two Ford 2016 Transit Vans (one for \$23,239 and one for \$31,154) for a total amount of \$54,403 from Signature Ford the low responsive, responsible bidder for Macomb County Vehicle Bid 12-047; and (2) approve the fund transfer of \$5,154 from the Kensington Administrative Site Operations Misc. account, \$10,000 from the Hudson Mills Administrative Site Operations Misc. account, \$10,000 from Indian Springs Administrative Site Operations Misc. account and \$5,000 from Huron Meadows Administrative Site Operations Misc. account to the Kensington General Capital Equipment account as recommended Senior Buyer by Maria van Rooijen staff.

**Fiscal Impact:** The Stony Creek vehicle is a budgeted item; the Kensington vehicle is not budgeted. The Kensington vehicle will be covered by the 1 percent held in the parks 2015 operations budget.

**Scope of Work:** Furnish and deliver two (2) maintenance vehicles Ford 2016 white Transit Vans. One 2016 Transit Connect XL van is a small compact size and one 2016 Transit 250 van is mid-size with medium roof.

**Background:** The replacement vehicles are 1999 GMC van and 2003 GMC 2500 cargo van with 120,000 and 73,000 miles respectively. Due to the deteriorated conditions of both vehicles, they will be sold at the Metroparks annual auction. The smaller van for Stony Creek will be used to stock comfort stations throughout the park and the van for Kensington will be used to handle repairs throughout the park so it will be equipped with the necessary tools.

Price comparison is completed by comparing state, local and counties police and/or vehicle cooperative contracts. Signature Ford has both a state and county vehicle contract.

<u>Vendor</u> <u>Location</u> <u>Price</u>

Signature Ford Owosso \$54,403.00



To: Board of Commissioners From: George Phifer, Director

Subject: Update – Purchases Over \$10,000

Date: November 3, 2015

### Action Requested: Motion to Receive and File

That the Board of Commissioners' receive and file the update for purchases over \$10,000, up to, and including \$25,000 as submitted by Director Phifer and staff.

**Background:** On May 9, 2013, the Board approved the updated financial policy requiring the Director to notify the Board of purchases exceeding \$10,000, up to, and including \$25,000.

The following list is purchases exceeding the \$10,000 threshold:

<u>Vendor</u>	<u>Description</u>	<u>Price</u>
Oscar W. Larson Company	Kensington Fuel Management System	\$19,500
CMR Mechanical	Huron Meadows Golf Course furnace/air conditioning unit replacements (3)	\$24,818
Sherman Masonry	Stony Creek stone wall repairs	\$14,813



To: Board of Commissioners

From: Rebecca Baaki, Chief Accountant

Subject: Approval – Third Quarter Appropriation Amendments

Date: November 3, 2015

### **Action Requested: Motion to Approve**

That the Board of Commissioners' approve the 2015 Third Quarter Appropriation Amendments and October 2015 Appropriation Amendments as recommended by Director Phifer and Controller Franchock.

**Background**: With the implementation of the new ERP system, appropriation amendments are requested as needed within a department, electronically within the system. These requests are then routed to the appropriate Department Head/District Superintendent for review and approval. Finance reviews the approved requests to verify that they do not affect negatively affect the Fund Balance.

Through the months of July, August, September and October these transfers totaled \$4,778,806. This level of appropriation amendments is partially a result of adjusting the budget to reflect the new chart of accounts that was implemented in the first quarter of 2015, but after the development of the 2015 budget.

During this period, there were also three minor amendments that effected the Fund Balance:

- Increased revenue due to the addition of sundry sales at interpretive centers in the net amount of \$1,488;
- Increased expenditures funded by 2014 donation in the amount of \$465; and
- Increased expenditures of \$1,319 to fund bus transportation for school groups going to the parks, which was supported by scholarships from the Affinity Group.

**Attachment: Appropriation Adjustments** 

### TRANSFERS BETWEEN ACCOUNTS

			Sum of		Sum of		
Function	Location		Increase		Decrease	D	ifference
Capital	Admin	\$	27,500	\$	27,200	\$	300
	Lake St. Clair		70,530		22,430		48,100
	Kensington		52,280		55,900		(3,620)
	Lower Huron		104,228		188,828		(84,600)
	Hudson Mills		16,850		15,510		1,340
	Stony Creek		71,500		15,000		56,500
	Lake Erie		5,820		119,200		(113,380)
	Wolcott		17,000		0		17,000
	Indian Springs		15,335		37,275		(21,940)
	<b>Huron Meadows</b>		2,700		0		2,700
	Total	\$	383,743	\$	481,343	\$	(97,600)
Major Maintenance	Lake St. Clair	\$	-	\$	64,896	\$	(64,896)
	Kensington		10,330		50,624		(40,294)
	Lower Huron		15,000		82,630		(67,630)
	Hudson Mills		4,000		0		4,000
	Stony Creek		5,000		11,900		(6,900)
	Lake Erie				21,000		(21,000)
	Wolcott				10,472		(10,472)
	Indian Springs		17,100		40,543		(23,443)
	Total	\$	51,430	\$	282,065	\$	(230,635)
Operations	Lake St. Clair	\$	793,784	\$	715,557	\$	78,227
Operations	Kensington	φ	469,953	φ	500,497	φ	(30,544)
	Lower Huron		557,846		484,773		73,073
	Hudson Mills		197,494		258,767		(61,273)
	Stony Creek		677,907		696,812		(18,905)
	Lake Erie		600,668		470,113		130,555
	Wolcott		248,536		214,928		33,608
	Indian Springs		239,331		219,469		19,862
	Huron Meadows		125,922		78,076		47,846
	Total	\$	3,911,441	\$	3,638,992	\$	272,449
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Adminstrative	Admin	\$	586,007	\$	530,221	\$	55,786
	Total	\$	586,007	\$	530,221	\$	55,786
	Grand Total	\$	4,932,621	\$	4,932,621		



To: Board of Commissioners

From: Rebecca Franchock, Controller

Subject: Approval – 2016 Property and Liability Insurance Renewal

Date: November 3, 2015

Action Requested: Motion to Approve

That the Board of Commissioners' approve renewal of the property and liability insurance with the Michigan Municipal Risk Management Authority for 2016 as recommended by Controller Franchock and staff.

**Fiscal Impact**: The 2016 renewal premium is within the 2016 budgeted allocation.

**Background**: Since Jan. 1, 2013, the Metroparks have participated in a self-insured risk pool for property and liability insurance with the Michigan Municipal Risk Management Authority (MMRMA). The program provides for a \$15 million liability coverage limit with a \$75,000 per claim deductible, a \$15,000 per vehicle, \$30,000 per occurrence on vehicle physical damage, property and crime deductible of \$1,000 and an annual cap on deductible expenses of \$500,000.

Based on the results of MMRMA's assessment of our operations and our claims exposure, renewal rates for 2016 came in with an annual premium of \$673,134 including \$500,000 stop loss coverage. This is a \$38,367 (6 percent) increase from the 2015 premium of \$634,767. Trends for MMRMA renewals have generally been in the 7 to 10 percent range per our agent. The amount the Metroparks were paid from January 1 through October 23, 2015 totals \$443,200.

In addition, the Metroparks are required to deposit an additional \$75,000 into the Member Self Insured Retention (SIR) Fund. These funds, which earn interest, are utilized to pay deductibles and losses that fall within the self-insured retention layer.

Please note, as MMRMA members the Metroparks participate in the MMRMA's member net asset distribution program and received a \$38,901 in 2015 from this distribution program. It is anticipated that the Metroparks will receive more than \$50,000 from this program in 2016.

Additionally, the Metroparks participate in the MMRMA Risk Avoidance Program (RAP). RAP provides grants for reimbursement of 50 percent of expenses up to \$50,000 for employee training, projects, equipment, and services that reduce liability exposure. In 2015, the Metroparks received \$4,500 in reimbursements for the purchase of hot ash barrels. Also, staff anticipates receiving an additional \$12,500 in reimbursement for renovations at the Kensington Winter Activities Area – Bunny Hill.

MMRMA staff also provide safety inspections and direction to staff on loss prevention initiatives and policies.



To: Board of Commissioners

From: Rebecca Franchock, Controller

Subject: Renewal - 2016 Fiduciary Liability Insurance

Date: November 3, 2015

Action Requested: Motion to Approve

That the Board of Commissioners' approve renewal of the fiduciary liability insurance for the premium amount of \$10,878 with Johnston Lewis Associates – Chubb Insurance for 2016 as recommended by Controller Franchock.

**Fiscal Impact**: The 2016 renewal premium is within the 2016 budgeted allocation.

**Background**: Since Jan. 1, 2013, the Metroparks have participated in a self-insured risk pool for property and liability insurance with the Michigan Municipal Risk Management Authority (MMRMA). However, this program does not provide fiduciary liability coverage. In order to obtain the needed coverage the Metroparks MMRMA agent obtained coverage from Johnston Lewis Associates with Chubb Insurance Company.

The basic purpose of fiduciary liability insurance is to protect plan sponsors, fiduciaries, trustees and other employees from the defense costs and penalties if sued as a result of fiduciary decisions they made. Generally this includes any violation of responsibilities, obligations, or duties imposed on fiduciaries as well as acts, errors, or omissions involved in plan administration. This includes Board of Commissioners, staff and members of the Pension Committee and Retiree Health Care Trust Board.



To: Board of Commissioners

From: Rebecca Franchock, Controller

Subject: Approval – MMRMA Member Self Insured Retention Fund Payment

Date: November 3, 2015

Action Requested: Motion to Approve

That the Board of Commissioners' approve the payment to the Metroparks Michigan Municipal Risk Management Authority Member's Self Insured Retention (SIR) Fund as required by the Member Financial Responsibilities Policy governing document as recommended by Controller Franchock.

**Fiscal Impact**: The 2016 renewal premium is within the 2016 budgeted allocation.

**Background**: The Metroparks have been members of the Michigan Municipal Risk Management Authority (MMRMA) since December 2012. The Member Financial Responsibilities Policy governing document requires that every Member's Retention Fund Balance equal, at a minimum 50 percent of their Reported Reserves within the Members Self Insured Retention (SIR) Fund at all times.

As of Oct. 21, 2015, the Metroparks Reported Reserves was at \$164,012.72. The current balance of funds on deposit equaled \$37,720.71 resulting in a shortage from the required 50 percent minimum of \$44,285.65. As a result, MMRMA has sent an invoice to the Metroparks for a \$45,000 payment to cover the shortage.



To: Board of Commissioners From: George Phifer, Director

Subject: Update – Amended 2016 Fireworks Schedule

Date: November 3, 2015

### Action Requested: Motion to Receive and File

That the Board of Commissioners' receive and file the update on the amended 2016 fireworks schedule as recommended by Director Phifer and staff.

**Background:** At the Oct. 8, 2015 Board meeting, staff brought 2016 fireworks dates to the Board for review. The dates highlighted in red reflects changes recommended by staff for approval.

- Friday, June 24 Stony Creek
- Saturday, June 25 Kensington
- ➤ Sunday, June 26 Willow
- ➤ Tuesday, June 28 Lake Erie
- Wednesday, June 29 Hudson Mills
- ➤ Thursday, June 30 Indian Springs (tentative)
- Friday, July 1 Lake St. Clair



To: Board of Commissioners

From: Mike Brahm-Henkel, Manager of Assets and Development

Project No: 506-15-479

Project Title: Bids – Campground Sanitary Dump Station

Project Type: Capital Improvement

Location: Lower Huron Metropark (Walnut Grove campground), Wayne County

Date: November 3, 2015

Bids Received: October 22, 2015 at 2:00 p.m.

### **Action Requested: Motion to Approve**

That the Board of Commissioners' (1) award Contract No. 506-15-479 to the low responsive, responsible bidder Lawrence M. Clark, Inc. in the amount of \$114,0688; and (2) use \$85,100 from the existing Unallocated Capital account to cover the cost between the bid and budgeted amounts as recommended by Manager of Assets and Development Mike Brahm-Henkel and staff.

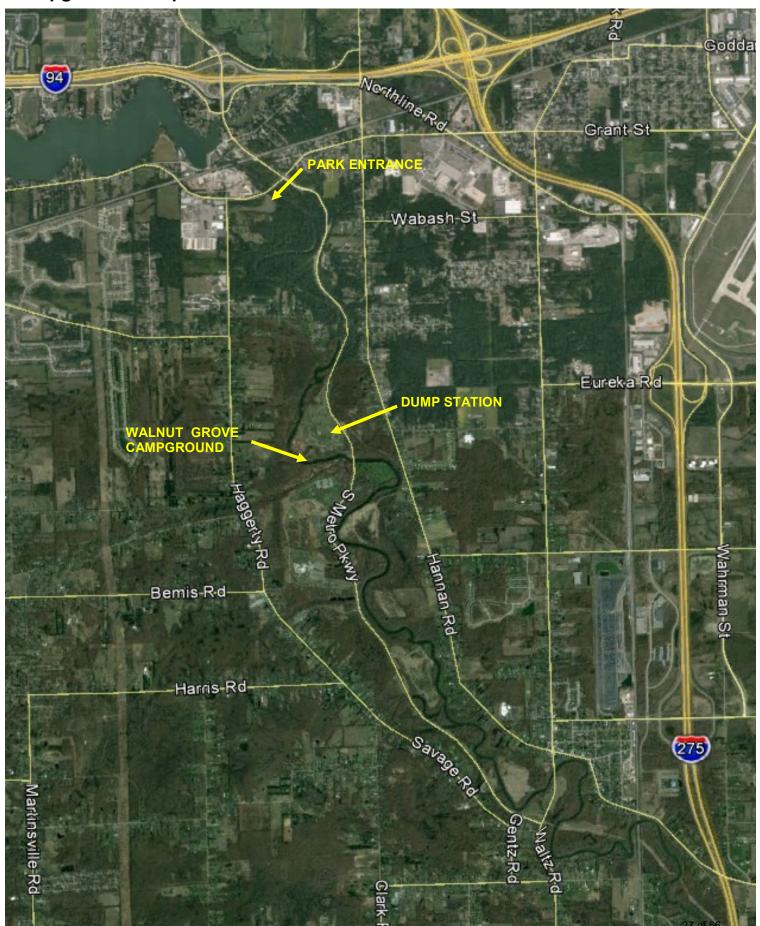
**Fiscal Impact:** This is a budgeted project and is over the 2015-budgeted amount by \$85,100. Funds were allocated for construction services for \$66,500.00 in the 2015 and 2016 budgets in the amounts of \$29,000 and \$37,500 respectively. Funds are currently available in the Unallocated Capital account for Lower Huron, Oakwoods and Willow for \$130,000 for contract services and administration for the Oakwoods Nature Center Parking Lot Reconstruction, which is to be rebudgeted in 2016. The \$37,500 identified for 2016 can be return to the Capital Fund Balance account for the 2016 budget.

**Scope of Work**: The work will include the installation of 182-feet of water service, 662-feet of sanitary sewer, sanitary manholes, dump station fixtures, aggregate surfacing and restoration work.

**Background:** In order to maintain camping at Lower Huron, the installation of a sanitary dump station is required by the state of Michigan. A sanitary station is required for the operation of a campground facility where flush toilets and water under pressure is available. The existing restroom facility at Walnut Grove meets this requirement. In addition, the owner must also connect the campground to a local government sewer system when available. The South Huron Valley Sewer System currently services Lower Huron Metropark. The sanitary station allows campers the ability to empty holding tanks on site as well as providing a potable water supply for recreational vehicles.

Contractor	<u>City</u>	<u>Amount</u>
Lawrence M Clarke, Inc.	Belleville	\$114,068.00
Birkenstock Construction	Brighton	\$127,620.00
Giannetti Building Dev. LLC	Clarkston	\$135,852.50
Cross Renovation, Inc.	Livonia	\$139,905.00
Ile Excavating,Inc.	Canton	\$159,778.00
Budget Amount for Contract Services and Administr Work Order Amount	ration (2015)	\$ 33,000.00
Contract Amount		\$114,068.00
Contract Administration		\$ 4,000.00
Total Proposed Work Order Amount (Rounded)		\$118,100.00

### **Lower Huron Campground Dump Station**





To: Board of Commissioners From: George Phifer, Director

Subject: Approval – Amended 2016 Fees and Charges

Date: November 3, 2015

Action Requested: Motion to Approve

That the Board of Commissioners' approve the recommended 2016 Fee and Charges with the suggested changes highlighted in red as recommended by Director Phifer and staff.

**Fiscal Impact:** Potential revenue of \$1.2 million.

**Background:** At the Oct. 8, 2015 Board meeting, discussion was held amongst board members regarding increasing the daily park fee to \$10.00. Staff officers later met with each board member to discuss this further, and confirmed the desire to increase the daily fee. Staff is recommending increasing the daily park fee \$10.00. Based on 2014 calculations, the Metroparks sold more than 470,000 daily permits in 2014, which supports achieving a potential target of \$1.2 million in additional revenue.

In addition, the Board approved a fee increase for Stony Creek cross country skiing at its July 9, 2015 meeting. However, increases for Kensington, Huron Meadows and Hudson Mills were omitted from the fee increases. Staff recommends approving the rates for cross country skiing for these locations, which would allow the rates to be consistent across the organization for this activity.

Staff is also seeking Board approval to increase boat storage and dockage fees for Kensington, Stony Creek and Lake Erie. The fee has not increased for several years and repairs to some of the piers will be required at these locations in order to maintain this service for park users. The increase will also help offset repair costs and minimize the Metroparks from having to totally subsidize these projects.

Attachment: Amended 2016 Fees and Charges

### 2016 Proposed Fee Changes

Daily	<b>Permits</b>

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Vehicle Entry Permit				
Annual	\$35.00	\$30.00	\$30.00	\$25.00
Senior Citizen	\$21.00	\$20.00	\$20.00	\$15.00
Daily	\$10.00	\$7.00	\$7.00	\$5.00

### **Boat Dockage**

### **Kensington**

Туре	2016 Rate	<b>2015 Rate</b>	2014 Rate	2013 Rate
Boat Dockage				
Class A (78-96" width - length up to 24')	\$800.00	\$500.00	\$500.00	\$500.00
Class B (66-77" width - length up to 20')	\$725.00	\$425.00	\$425.00	\$425.00
Class C (54-65" width - length up to 18')	\$650.00	\$350.00	\$350.00	\$350.00

### **Boat Storage**

### **Stony Creek**

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Boat Storage				
Summer	\$600.00	\$400.00	\$400.00	\$400.00
Winter	\$400.00	\$300.00	\$300.00	\$300.00

### Lake Erie

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Boat Storage				
Summer	\$600.00	\$400.00	\$400.00	\$400.00
Winter	\$400.00	\$300.00	\$300.00	\$300.00

Rate Changes in RED

### 2016 Proposed Fee Changes

### **Cross Country Skiing**

### **Kensington**

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Cross Country Ski Rental (tax included)				
Full Set 1/2 day Adult	\$15.00	\$13.00	\$13.00	
Full Set 1/2 Day Youth (under 16)	\$9.00	\$9.00	\$9.00	
Skis	\$6.00	\$5.00	\$5.00	\$4.00
Boots	\$6.00	\$5.00	\$5.00	\$4.00
Poles	\$4.00	\$3.00	\$3.00	\$2.00

### **Huron Meadows**

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Cross Country Ski Rental (tax included)				
Full Set 1/2 day Adult	\$15.00	\$13.00	\$13.00	
Full Set 1/2 Day Youth (under 16)	\$9.00	\$9.00	\$9.00	
Skis	\$6.00	\$5.00	\$5.00	\$4.00
Boots	\$6.00	\$5.00	\$5.00	\$4.00
Poles	\$4.00	\$3.00	\$3.00	\$2.00

### **Hudson Mills**

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Cross Country Ski Rental (tax included)				
Full Set 1/2 day Adult	\$15.00	\$13.00	\$13.00	
Full Set 1/2 Day Youth (under 16)	\$9.00	\$9.00	\$9.00	
Skis	\$6.00	\$5.00	\$5.00	\$4.00
Boots	\$6.00	\$5.00	\$5.00	\$4.00
Poles	\$4.00	\$3.00	\$3.00	\$2.00

### **Stony Creek**

Туре	2016 Rate	2015 Rate	2014 Rate	2013 Rate
Cross Country Ski Rental (tax included)				
Full Set 1/2 day Adult	\$15.00	\$13.00	\$13.00	
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Skis	\$6.00	\$5.00	\$5.00	\$4.00
Boots	\$6.00	\$5.00	\$5.00	\$4.00
Poles	\$4.00	\$3.00	\$3.00	\$2.00

Rate Changes in RED



To: Board of Commissioners

From: Rebecca Franchock, Controller

Subject: 2016 Budget Approval and Resolution

Date: November 3, 2015

**Action Requested:** That the Board of Commissioners' approve the 2016 Budget and Resolution as recommended by Controller Franchock and staff.

**Background:** The 2016 budget presented to you today is the first budget utilizing the updated ERP system. Although the Human Resources, Payroll and Time and Attendance functionalities are not schedule to go live until the first quarter of 2016, staff was able to make use of the new systems transaction based budgeting as well as the greatly improved reporting and inquiry function.

Past budgets were developed using both manual and excel based development. This information while detailed was not easily accessible. Nor could it be easily updated as review produced changes to the budget totals. Utilizing transactions entered directly into the common system allows all staff to see exactly what makes up the items that are budgeted in any specific account both now and at any time during the rest of the budget year. In addition, any changes that occurred during the review process are entered directly into the system at the transaction level so changes can be easily tracked. The feedback received has been overwhelmingly positive. I am very pleased that staff has once again shown how enthusiastic and hardworking they are when given the opportunity to make an improvement, which will benefit the Metroparks.

2016 is the second year staff is tracking revenues and expenditures using the new chart of accounts. However, it is the first year staff developed a budget using this system. This process has been a good opportunity to review the accuracy of 2015 charges and ensure that staff are all on the same page for 2016 charges. This is another area that the transaction-based budget is beneficial. Again, for 2016 staff are utilizing standard fringe rates as a more accurate way to allocate costs to the various cost centers. However, it is the first year that staff budgeted for all Retiree Health Care Trust Contributions to be included in the standard rate. This change made the process of distributing the contributions for Pension and Retiree Health Care Trust consistent. The result is a decrease in the Administrative Office costs and an increase in the Park Operations costs. It should be noted that unlike 2015, due to the amount of fund balance that this budget is anticipated to use, there was no additional funding for the 2016 Defined Benefit Pension Plan and the Retiree Health Care Trust above the amount anticipated to be required in the actuarial valuation.

There have been some substantial changes to the preliminary numbers presented to the Board at its Oct. 8, 2015 meeting. Overall, revenues are up just over \$1.2 million and expenditures have increased by \$400,000. The net result of the changes is a decrease to the planned use of fund balance of nearly \$800,000. This budget document meets the mandates of the state of Michigan's Uniform Budget Act.

### **Comparison to Five-Year-Plan**

At a high-level overview, the 2016 Budget includes planned use of \$4.5 million of fund balance. Budgeted revenue of \$49.9 million and 2016 budgeted expenditures of \$54.4 million. This will result in the total fund balance decreasing from the estimated Dec. 31, 2015 balance of \$36.7 million to \$33.3 million at Dec. 31, 2016

Comparing the 2016 Budget to the Five-Year-Plan for 2016, last updated in 2014, there are significant variances. Total revenues planned for 2016 are \$3.5 million higher, total expenditures are \$6.0 million higher and the most significant changes are in park operations, which is budgeted for 2016 at a level \$2.0 million higher than anticipated in the Five-Year-Plan. The key factor driving the change in revenue is the change from a \$7 daily permit to a \$10 daily permit, which is estimated to provide \$1.2 million in additional revenue. The move to self-operating food and beverage services at all Metroparks golf courses that occurred in 2015 but was unanticipated in the 2014 Five-Year-Plan also results in additional operating revenue. Finally, minor fee changes are anticipated to produce more than \$300,000 in increased operating revenue. Only an additional \$100,000 was anticipated in the Five-Year-Plan.

The increase in 2016 budgeted expenditures as compared to the 2014 Five-Year-Plan is largely due to \$3.6 million in 18 projects originally planned for 2015 that are expected to carry over or be completed in 2016. In addition, a major increase in capital equipment is planned for 2016. At the initiative of the Director, capital equipment expenditures are projected to be more than double the amount previously determined to be adequate.

The other significant factor pushing expenditures is staffing. An increase of four full-time positions is planned for 2016 – an Equipment Maintenance Specialist, Multimedia Supervisor/Web Master, Multimedia Graphic Design Specialist and a Design Engineer. In addition, part-time staff wages were not anticipated to increase in the Five-Year-Plan. In an effort to attract and retain qualified part-time staff, wages for 2016 have been increased by an average of 8 percent. This is the first increase in part-time staff wages since 2008 and accommodates mandated increases in the minimum wage.

Also affecting increased operations and administrative costs is the increase in the number of hours budgeted for 2016. The Five-Year-Plan did not include any growth in hours. The 2016 Budget includes over 45,000 hours more than were included in the 2015 Budget. This is the equivalent of nearly 22 additional full-time staff. Finally, Land acquisition projected in the 2014 Five-Year-Plan was at \$500,000. With no plans to acquire additional land, no funds have been allocated in the 2016 Budget. Should an opportunity arise that the Board wishes to address, there is \$5.4 million committed to future land acquisition in the Fund Balance.

### **Overall Trends**

Budgeted 2016 revenues are planned to increase by \$2.9 million (6.3 percent) over projected 2015 revenue. Four main items are fueling this; (1) \$730,000 in increased property tax revenue (2.6 percent); (2) \$1.7 million in additional operating revenue (9.9 percent); (3) \$1 million in additional grant revenue; and (4) a drop of \$800,000 in "Other" revenue as insurance settlements and other payments are not anticipated to repeat in 2016.

Budgeted 2016 expenditures are also scheduled to increase from the 2015-projected level. The total increase in expenditures is expected to exceed \$8.5 million. Primary areas of significant change are; (1) capital improvement projects – up \$3.2 million; (2) capital equipment – up \$1.9 million; (3) major maintenance projects – up \$2.3 million; and (4) a net increase to operations and administrative office of \$1.3 million.

### COMPARISON OF 2016 PROPOSED BUDGET TO 2015 PROJECTED RESULTS

		2015	2015	2016
		Amended	Projected	Proposed
BUDGETED REVENUES	2014 Actual	Budget	Actual	Budget
PROPERTY TAX LEVY	\$ 28,125,677	\$28,511,221	\$28,292,232	\$29,021,860
OPERATING REVENUE	16,316,176	16,997,538	17,235,127	18,945,354
GRANT REVENUE	215,614	648,000	69,322	1,107,990
DONATIONS AND FOUNDATION SUPPORT	87,407	330,000	117,570	330,000
INTEREST INCOME	277,461	100,000	200,000	225,000
SALE OF CAPITAL ASSETS	43,551	185,000	187,670	300,000
OTHER	97,013	150,000	876,450	11,000
TOTAL BUDGETED REVENUES - 2016	\$45,162,899	\$46,921,759	\$46,978,371	\$49,941,204
BUDGETED EXPENDITURES				
PARK OPERATIONS	\$28,851,354	\$30,615,333	\$30,198,392	\$32,251,965
ADMINISTRATIVE OFFICE	7,907,718	8,733,486	7,900,745	7,161,925
MAJOR MAINTENANCE	1,243,362	5,158,605	1,213,070	3,538,620
CAPITAL		, ,	, ,	, ,
ENGINEERING, PLANNING & NATURAL RESOURCES	\$597,404	\$1,003,500	\$985,408	\$996,726
IMPROVEMENT PROJECTS	4,282,100	8,073,610	4,064,384	7,270,900
EQUIPMENT	1,225,463	1,370,900	1,343,836	3,208,800
LAND ACQUISITION	269,846	256,400	176,779	-
	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	
TOTAL BUDGETED EXPENDITURES - 2016	\$44,377,247	\$55,211,834	\$45,882,614	\$54,428,936
NET INCREASE (USE) OF FUND BALANCE	\$ 785,652	\$ (8,290,075)	\$ 1,095,757	\$ (4,487,732)

## <u>Trends – Revenue</u>

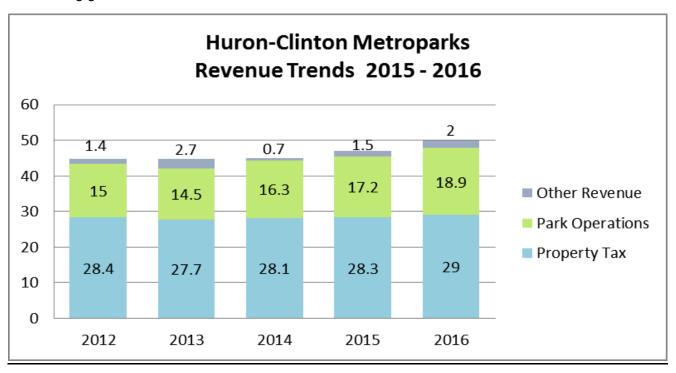
Focusing on overall revenue trends, total revenues planned for 2016 are \$49.9 million. Although total revenue remains \$3 million lower than the 2008 total revenue, aggregate revenue numbers show considerable growth in the projected 2015 and budgeted 2016 numbers. Property tax revenue is showing steady minor increases averaging 1.6 percent annually over the last three years. During this same period, the park operations revenue figure is expected to show substantial growth primarily driven by the rate increase in tolling for both the daily and the annual pass. Another factor is the inclusion of a substantial increase in grant revenue in 2016.

Taking a closer look at the largest of the three major revenue categories, property tax revenues are expected to grow by just over \$700,000. This is a 2.5 percent increase. This number was derived by taking the State, Board approved 2015 taxable valuations and millage rate and adjusting it down for anticipated tax adjustments. This resulted in positive growth in all five counties for the first time since the decline began. For the eleventh straight year, the Metroparks millage remains at .2146 (reduced from the original .2500 levy). While positive growth is helpful, the expected revenue from property taxes for 2016 is \$7 million below the level received in 2008.

Focusing on the second largest category, park-operating revenue, as shown below, there is a positive trend as park operating revenue has grown from \$15.0 million in 2012 to a projected \$18.9 in 2016. Increasing Park Operating revenue to mitigate the effect of the decline in property tax revenue continues to be a focus for Metroparks staff. For 2016, both daily and annual permit rates are scheduled to increase. The daily fee is planned to increase from \$7 to \$10 and the annual fee increased from \$30 to \$35. These two changes along with other minor

changes in fees and charges are anticipated to increase revenue by \$1.7 million. This is similar to the increase generated in 2014 when the Metroparks changed the daily from \$5 to \$7 and the annual permit from \$25 to \$30.

In the third category, "other," the single largest item is grant revenue. Grants have fluctuated over the last four years from a low of \$0.3 million to a high of \$2.1 million. It should be noted that grant revenue is generally offset by increased capital expenditures as the majority of Grant Revenue is generated by reimbursing grants.



# **Operating Revenue**

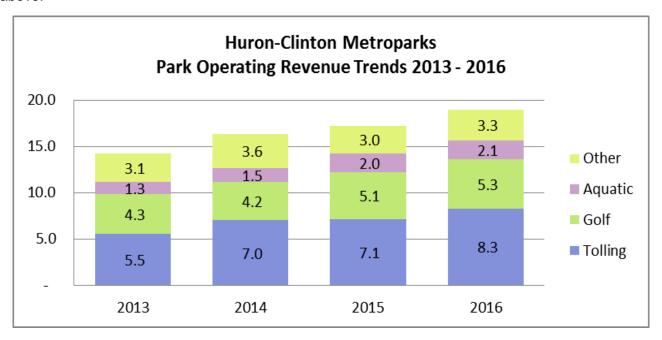
Within park operating revenue, the largest breakdowns are (1) Tolling, (2) Golf, (3) Aquatic and (4) Other. The 2014-rate change to both the annual and daily toll fees was significant, moving the tolling number up by \$1.5 million to \$7.0 million. For the 2016 Budget, staff anticipates an increase of \$1.2 million from \$7.1 to \$8.3 million. This is a significant increase in revenue, which will help to support the funding gap created by the loss of tax revenue. The quality of the Metroparks experience creates a value that families will feel is worth the cost.

Golf revenues reflect a significant increase in 2015 as a result of (1) the move to self-operation for food and beverage service and (2) the change to the chart of accounts that defines golf as a cost center and includes all revenues and expenditures from within that cost center. Projections for 2016 are based on a normal weather pattern and improvements generated by the increased use of golf service managers.

Aquatic facility revenue trends range from a low of \$1.3 to a high of \$2.1 million. Weather is always a significant factor affecting park operation revenue especially at aquatic facilities. Rate increases in 2016 are planned at Lake St. Clair, Lake Erie and the Turtle Cove Twilight rate. It is anticipated that these rate changes will generate an additional \$80,000 in revenue.

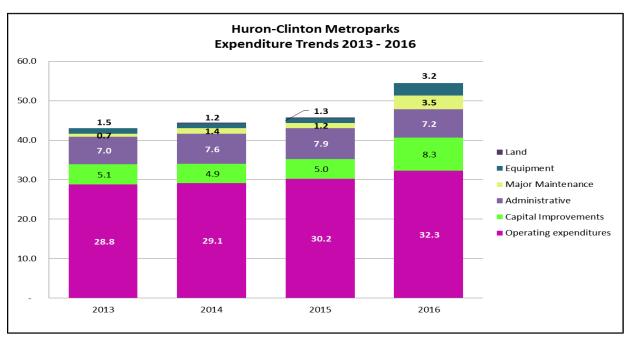
The change in the chart of accounts also impacted aquatic facility rental at facilities that also have food and/or sundry sales accounting for some of the growth between 2014 and 2015.

Trends in the "Other" park operating revenue sources show a bump in 2014 reflecting the move to selfoperation for food and beverage service at the golf courses. Boat and equipment rental also pushed this category up as additional stand up paddleboards were added to the fleet of rental equipment at Kensington and Stony Creek Metroparks. 2015 and 2016 show a decrease in this category as the food and beverage sales that are within a cost center are now reflected within that cost center as noted above.



# <u>Trends – Expenditures</u>

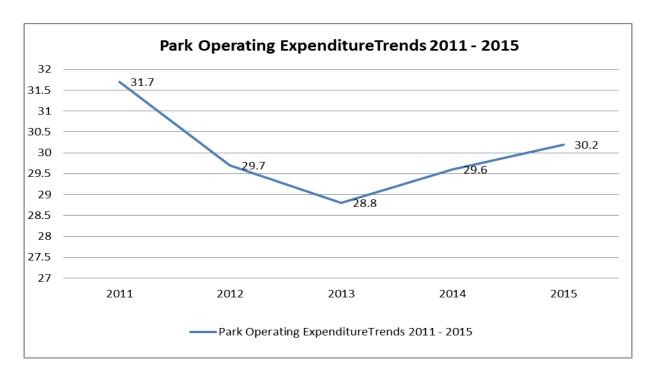
Expenditure trends from 2013 through the projected 2015-year shows stable capital expenditures for both improvements as well as equipment. During this same time period, the non-capital expenditures (Operations, Administration and Major Maintenance) showed growth in the 3 to 5 percent range. Looking at the 2016 Budget, there is a jump in both capital and non-capital costs. Non-capital costs are planned to grow by more than \$3.6 million (9 percent) while capital expenditure budgets show an increase of \$4.9 million (74 percent). There is often a discrepancy between the amount budgeted for capital and the amount spent in any particular year since many projects take multiple years to complete. This effect should be less of a factor in 2016 as 40 percent of the growth is in capital equipment purchases, which will generally all be purchased in the year, budgeted.



Park Operating expenditures generally account for two-thirds of the total Metropark expenditures in any given year. For 2016, park operations are a little under that range. The total expenditure level is near the \$32.6 million peak in 2008.

Factors pushing costs higher in 2016 from 2015 include: (1) addition of four new full-time positions a Park Equipment Maintenance Specialist, a Multimedia Supervisor/Web Master, Multimedia Graphic Design Specialist, Design Engineer; (2) filling vacant full-time positions for the Deputy Director and Chief of Police; (3) the addition of new provisional positions (Safety Coordinator, Grant Writer, Golf Services Superintendent); (4) revision of part-time and seasonal wage scales; (5) additional part-time hours/staff; and (6) significant attention to minor projects updating facilities throughout the Metroparks.

One factor shifting costs between the Administrative Office and Park Operations was a revision to the distribution method used allocating the cost of the Retiree Health Care Trust contribution. For the 2016 budget, the full contribution was included in the hourly fringe rate for full-time employees. In prior years, the portion that was needed to cover the current year retiree health care costs was charged in its entirety to the Administrative Office. This was inconsistent with the philosophy of the cost allocation for the Pension and other group benefits.



Since 2008, throughout the Metroparks, staff have worked to reduce operating costs in response to the decline in Property Tax Revenue. A key component of this cost reduction strategy has been reduction of full-time staff. The 2016 Budget reflects a reversal of that trend. The addition of four new full-time positions as well as additional part-time and seasonal hours reflects the Full-Time Equivalent (FTE) in excess of the number employed in 2011 although still below the peak from the mid 2000's of 525 FTEs.

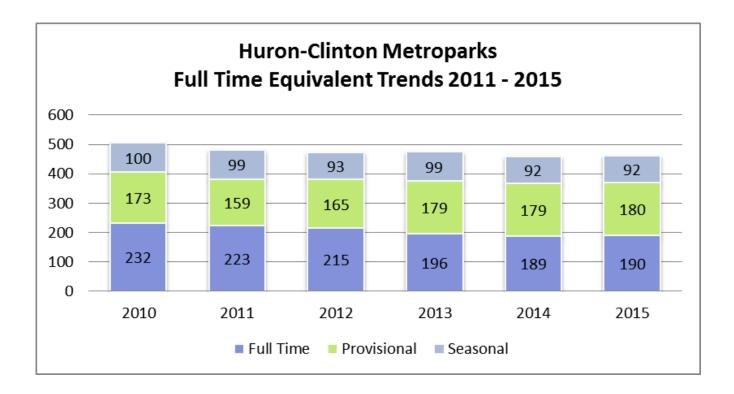
The chart below shows the FTE for the categories of full-time, provisional (year-round) part-time and seasonal part-time. FTE's are calculated by dividing the number of hours worked annually by 2080, which equals the number of hours a full-time employee is compensated.

As indicated, there is still a decrease of full-time hours, seasonal hours are planned to return to the 2010 level and partially offsetting this reduction is an increase in provisional staffing. In an effort to be more efficient, staff has used additional part-time year-round staff, which generally carries a lower hourly

# 2016 Budget Approval and Resolution Page 7

rate as well as not burdening the Metroparks with benefit or legacy costs. Unfortunately unemployment and/or underemployment costs have also risen.

Labor is the largest category of all Metroparks expenditures. Finding the right balance for staffing is imperative to producing the excellent product that our patrons expect while keeping costs at an affordable level.



### 2016 RECOMMENDED BUDGET

### **REVENUE**

**Tax Revenue** – For the first time since the property value bubble burst, all five counties within the Metroparks region had taxable values show positive growth. For the eleventh consecutive year, the Metroparks millage rate remains reduced by the "Headlee" Millage Reduction Formula at .2146 mills. In looking at the trends related to this calculation it is anticipated that the formula will yield further erosion to the tax rate by 2017 furthering the concern over the sustainability of the current fiscal model.

As is our usual practice, an estimation was made for the amount of adjustments that would be needed throughout the year for tax abatement programs, Michigan Tax Tribunal adjustments and other refunds. Although the Board of Commissioners has begun exercising the Metroparks ability to opt out of tax increment financing initiatives where possible, the reality is that we currently do not have any option to address tax increment financing authorities (TIFA) that are already in place. Furthermore, current legislation only allows the Metroparks to opt out of certain categories of TIFAs even for new initiatives. For 2016, the total allowance is estimated at \$935,000. The result is a Tax Revenue estimate of \$29 million, an increase of \$900,000 from the 2015 original Tax Revenue budget.

**Operating Revenue** – Total park operating revenues are scheduled at nearly \$18.9 million. This reflects anticipated increases of \$1.2 million in tolling, \$160,000 in golf and \$50,000 in aquatic facilities. Fee changes in tolling and aquatics are expected to account for the majority of the increase. It is anticipated that the golf service managers will generate additional utilization of their facilities improving the bottom line.

The new rip slide at Stony Creek Metropark replaces the one destroyed in a windstorm at the end of the 2015 summer season. The new slide is larger and has three connected slides, has three times the capital investment as well as additional operational costs. The damaged slide, which was very popular, lasted three years and produced a positive return on investment over the three years in excess of \$200,000. It is expected that the new slide's colossal size will be a big draw for the park and provide a great experience for park users.

Dockage and boat storage fees have been revised at Stony Creek, Lake Erie and Kensington. It is anticipated the new fees will generate an additional \$45,000 in increased revenue. The boat rental revenue is also projected to increase by \$30,000. Additional equipment has been budgeted to prevent delays and long waits by patrons for popular items.

At Lower Huron and Lake St. Clair Metroparks the par three golf courses have been retrofitted to provide foot golf. This is a relatively new game, which uses a soccer ball instead of a golf ball, and the ball is kicked rather than struck with a club, working towards a 21-inch "cup" in place of the usual golf hole. One of the nice features of this addition is that it does not preclude or limit use of the course by traditional golfers; in fact, a foursome can be a mixed group of traditional golfers and foot golfers playing the same course together. Response to the new activity has not been overwhelming, but marketing and promotion were somewhat limited in 2015 and a 5 percent growth has been projected for 2016.

One area that shows anticipated decline in revenue is Interpretive Center revenue. This area is budgeted for a decrease totaling just under \$65,000 (34 percent). Turtle Cove and the Splash-n-Blast are also budgeted for decreases, although much more modest of a drop.

Other Revenue Sources – With the addition of the fund development position, we have changed our practice of not budgeting for donations, which have historically averaged approximately \$130,000 per year. Instead, staff is making a conservative estimate increasing the revenue in this area up from average by \$330,000. Interest rates are expected to modestly improve for 2016 resulting in a slight improvement to the budget. With the change in plans to retain capital equipment longer, the amount generated from sale of capital will increase substantially in 2016.

**Funding from Reserve/Capital Carryover** – For 2015 it is estimated that unspent funds from Capital Improvement Expenditures will increase the Reserve by \$1.1 million. For 2016, it is anticipated that \$4.5 million will be utilized from the unallocated/unassigned fund balance.

### **EXPENDITURES**

**Capital** – Engineering and Planning is budgeted near the same level as 2015 at \$1.0 million for 47 projects scheduled for 2016. A new design engineer position is funded and scheduled to be filled. Again, for 2016 consultants will be used where feasible to gain efficiencies in both assessing needs and design solutions.

The planned cost for work done on these projects, over one-third of which are either re-budgeted or carryover projects, is \$7.3 million. \$5.3 million of planned capital improvement projects (72 percent) are redevelopment of older park facilities. The focus on maintenance of existing structures is consistent with the direction of the Five-Year-Plan. There is no budgeted or planned land acquisition budget for 2016. Should needs arise in either Land Acquisition or Capital Improvements there are \$5.4 million and \$3.3 million respectively in the Committed Fund Balance for Land and Capital Projects. For additional detail on Capital Expenditures see Schedule A, B and C attached.

Capital Equipment – Costs in this area are planned for \$3.2 million. This reverses the effort to limit capital equipment purchases by extending the life of existing equipment, sharing assets between locations and purchasing used equipment where possible. It is felt that this level of capital equipment replacement cannot be maintained. The majority of equipment in the budget are replacing items that have become worn, that being said, budget does include several new items: (1) \$65,000 for a new Mobile Learning Center for Oakwoods Metropark to expand the program currently operated out of the Kensington Nature Center; (2) \$105,000 for a new ditch bank mower at Kensington. Three large replacement items are also included in the Capital Equipment budget: (1) Inflatable slide \$225,000 at Stony Creek; (2) \$145,000 Excursion Boat at Kensington; (3) \$140,000 Trackless Train and Tram Car at Lake St. Clair.

**Major Maintenance** - Also in keeping with the concept of maintaining the existing aging facilities of the Metroparks, there are 56 individual Major Maintenance projects planned for 2016 at a total cost of \$3.5 million. This is an decrease of more than \$1.6 million from the 2015 budget but nearly three times the dollar amount of Major Maintenance projects expected to be completed in 2015. Significant paving projects account for \$1.2 million and roofing and general building repairs total an additional \$633,000. For additional detail on Major Maintenance Expenditures see Schedule D attached.

**Park Operations** – The 2016 budget for the park operations expenditures total \$32.2 million. This amount is an increase of \$2.0 million from the projected 2015 result of \$30.2 million. As indicated below the major driver for increases in this area is wages. Part-time wages have increased by nearly \$1.2 million. Full-time wages are planned to increase by nearly \$300,000. Offsetting this are decreases in

over-time totaling \$100,000. Material and Services are budgeted to increase by \$675,000. These increases are primarily in minor equipment and maintenance.

Part-time wages are increased in; (1) aquatic facilities by \$122,000 as we hope to return to a more normal weather pattern; (2) golf starters by \$127,000 as the golf services manager positions are fully deployed at all courses; (3) park administrative services are expected to increase by \$82,000 and (3) police services by \$383,000. These are being driven by both wage and hours increases.

Over-time for both full and part-time are projected lower from 2015 extraordinarily high levels. Over-time in 2012 was under \$100,000; in 2013, it grew to \$140,000; in 2014, it was \$316,000; and in 2015, it is expected to total \$343,000. This year's reduction to just under \$240,000 is a step in the correct direction, but further work is needed to justify the cost of over-time versus the benefit.

Fringe costs are projected to be flat. This is a result of the additional funds allocated for Pension and Retiree Health Care Trust contributions made in 2015 that were offset by the revision of the cost allocation for retiree health care in 2016.

Huron-Clinton Metropolitan Authority Comparison of Park Operations by Category						
2014						
	2015 Budget Projected Actua				2013 Actual	
PERSONNEL SERVICES						
Wages	\$	15,975,000	\$	15,425,900	\$15,171,400	
Fringes		6,389,000		6,508,400	6,422,800	
Total Personnel Services	\$	22,364,000	\$	21,934,300	\$21,594,200	
MATERIALS AND SERVICES						
Communications/Utilities	\$	1,750,500	\$	1,784,400	\$ 1,586,500	
Insurance		643,300		630,400	622,300	
Maintenance		2,446,700		2,469,700	2,510,500	
Minor Equipment		317,400		319,100	388,000	
Operating Supplies		1,349,200		1,354,100	1,106,400	
Professional Services		839,100		863,300	836,200	
Miscellaneous		526,600		285,800	185,700	
Total Materials and Services	\$	7,872,800	\$	7,706,800	\$ 7,235,600	
Total Park Operating Expenditures	\$	30,236,800	\$_	29,641,100	\$28,829,800	

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**Administrative Office** – 2016 administrative office costs are projected to total \$7.2 million. This is down from the projected total of \$7.9 million for 2015. The biggest shift is in the General Administrative Department, which is planned to drop by \$1.5 million reflecting the reallocation of the Retiree Health Care Trust contribution in 2016.

Engineering Department costs are also scheduled to drop by nearly \$200,000. This reflects the distribution of design staff more accurately to capital improvement projects as a result of the change to the chart of accounts project. The Communications Department is projected to increase by more than \$250,000 with the addition of the two new multi-media and website staff.

The Executive Department is also projected to increase by more than \$130,000 primarily related to the addition of the provisional grant writer as well as the addition of a Deputy Director for the full year.

### Attachments:

**Schedule 3:** Capital Improvement Projects

A: Rebudgeted projects from 2015

**B: Five-Year-Plan Projects** 

C: New Projects

D: Completion of Work in Progress Projects

**Schedule 4:** Major Maintenance Projects

A: Details

George Phifer, Director/Executive Secretary

# 2016 BUDGET RESOLUTION

Commissioner MOVED BY:

Commissioner SUPPORTED BY:

November 12, 2015 DATE:

Clinton Metropolitan Authority and the By-Laws of the Huron-Clinton Metropolitan Authority, the Board of Commissioners, after due deliberation with the In accordance with the provisions of Public Act 621 of 1978, the Uniform Local Budgeting Act, Public Act 147 of 1939, the incorporation of the Huron-Director and his staff, does hereby adopt the 2015 General Fund Budget.

BE IT RESOLVED: That the 2016 revenues for the Huron-Clinton Metropolitan Authority are detailed in the Revenue section of the Budget and are summarized as follows:

Property Tax Levy	\$29,021,860
Park Operating Revenues	18,945,354
Interest Income	225,000
Sale of Capital Assets	300,000
Grants	1,107,990
Donations and Foundation Support	330,000
Miscellaneous	11,000
	\$49,941,204

AND BE IT RESOLVED: That the 2016 expenditures for the Huron-Clinton Metropolitan Authority are hereby appropriated on an overall category basis.

BE IT FURTHER RESOLVED: That all sections of the 2016 Huron-Clinton Metropolitan Authority Budget document be approved as submitted.

BE IT FURTHER RESOLVED: That the Director of the Huron-Clinton Metropolitan Authority is hereby authorized to make budgetary transfers within the appropriation centers established throughout this Budget, and that all such transfers will be subsequently presented to the Board of Commissioners for further action, in conformance with the provisions of the Michigan Uniform Budgeting Act.

AYES: Commissioners:

NAYS:

ABSENT:

, George Phifer, the duly appointed and qualified Director/Executive Secretary of the Huron-Clinton Metropolitan Authority, do hereby certify that the oregoing resolution was adopted by the Board of Commissioners at the regular scheduled meeting held in Brighton, Michigan on November 12, 2015.

# HURON-CLINTON METROPOLITAN AUTHORITY Preliminary 2016 Budget Estimates Capital Improvement Projects

Schedule 3

	2015 Rebudgeted	2016 Five-Year	2016 New	2015 In Progress	2016 Total
	Projects (7)	Projects (6)	Projects (23)	Projects (11)	Projects (47)
	(Schedule A)	(Schedule B)	(Schedule C)	(Schedule D)	
Lake St. Clair	\$239,000	\$678,000	\$80,000	\$1,932,000	\$2,929,000
Kensington	280,000	Ψ070,000	561,800	260,000	1,101,800
Lower Huron	200,000	12,000	291,800	37,500.00	341,300
Hudson Mills	73,000	-	-	0	73,000
Stony Creek	-	18,000	962,600	189,980	1,170,580
Willow	-	118,000	-	, -	118,000
Oakwoods	-	· -	-	52,000.00	52,000
Lake Erie	60,000	-	69,600	175,820	305,420
Wolcott Mill	-	125,000	191,800	335,000	651,800
Indian Springs	-	-	20,000	18,000	38,000
Huron Meadows					
Administration Office	-	-	500,000		500,000
Totals	\$652,000	\$951,000	\$2,677,600	\$3,000,300	\$7,280,900

# HURON-CLINTON METROPOLITAN AUTHORITY Preliminary 2016 Budget - Capital Improvement Projects Projects Rebudgeted from 2015 (7)

Schedule 3-A

	PROJECT	<u>AMOUNT</u>	REMARKS
	LAKE ST. CLAIR		
1.	Parking lot wearing course (2015)	\$53,000	This is the additional wearing course that is needed in the parking lot update.
2.	Perimeter road reconstruction (2015)	156,000	This replaces failing road surface. It involves reconstruction of road base, paving and shoulder work.
3.	Pool lockers (2015)	30,000	This replaces the final section of lockers at the Lake St. Clair Pool
	KENSINGTON		
1.	East hike-bike trail wall replacement (2015)	230,000	This replaces an existing wooden retaining wall near shoreline fishing. The current structure is failing.
2.	Shoreline rip rap along Route 5 (2015)	50,000	This project is planned to control erosion along the roadway.
	HUDSON MILLS		
1.	Tennis court reconstruction (2015)	73,000	To replace existing tennis courts that are currently failing.
	LAKE ERIE		
1.	Heated storage building (2015)	60,000	New storage building for park opertaing supplies.
	TOTAL PROJECTS REBUDGETED FROM 2015 (7)	\$652,000	

# Preliminary 2016 Budget - Capital Improvement Projects 2016 Five Year Plan Projects (6)

Schedule 3-B

PROJECT	AMOUNT	REMARKS
LAKE ST. CLAIR  1. Marsh restoration Phase 2 [GRANT]	\$678,000	Grant funded continued restoration of native plants and sedges in north marsh.
LOWER HURON  1. South entry gravel shoulder reduction to turf	12,000	This project is intended to improve esthetics.
STONY CREEK  1. Renovate Winter Cove comfort station	18,000	The existing facility is in need of cosmetic updates to meet current standards.
WILLOW  1. Above-ground fuel storage (golf course)	118,000	This is part of the continuing program of replacing underground storage tanks with above ground storage tanks. This provides regulatory benefits as well as increased efficiencies with tank sizing.
WOLOTT MILL		
1. Farmland Restoration	25,000	Ongoing initiative to convert farmland back to natural vegetation
2. Develop gravel wagon trail from Farm to Mill	100,000	This project is intended to improve connectivity between the Farm and the historic Mill complex.
TOTAL 2016 FIVE-YEAR PLAN POJECTS (6)	\$951,000	

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# **HURON-CLINTON METROPOLITAN AUTHORITY** Preliminary 2016 Budget - Capital Improvement Projects 2016 New Projects (33) Schedule C

<u>PROJECT</u>	AMOUNT	REMARKS
LAKE ST. CLAIR		
Projector screen installation at Activity Center	\$ 35,000	This will allow video projection in this facility for meeting and events.
2. Internet connectivity between warehouse & Nature Center	45,000	This is replacing degraded copper wire with fiber optic cable.
<u>KENSINGTON</u>		
1. Utilities for High Ropes concept	11,800	This represents potential funding to be determined upon successful negoatiation with a developer.
2. Toll booth + lane addition at Kensington Road	250,000	This will add an additional lane and booth to be staffed at Kensington's west entrance.
3. Vault Latrine replacement at Wind Fall Picnic Area	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
4. Vault Latrine replacement at Disc Golf Course	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
5. Vault Latrine replacement at Mitten Bay Boat Dockage Area	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
6. Vault Latrine replacement on Route 5	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
7. Vault Latrine replacement at Spring Hill Picnic Area	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
LOWER HURON/WILLOW	20,000	
Utilities for High Ropes concept	11,800	This represents potential funding to be determined upon successful negoatiation with a developer.
2. Hike-bike trail repaving	250,000	This replaces failing road surface. It involves reconstruction of road base, paving and shoulder work.
3. Warehouse interior renovation and lift installation	30,000	This upgrades the warehouse/mechanic storage area to improve inventory control and safety.
4. Vault Latrine replacement at Fox Woods Picnic Area	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
5. Vault Latrine replacement at Oakwoods	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
6. Vault Latrine replacement at Woods Creek Picnic Area	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
STONY CREEK		
Walkway/parking lot lighting at banquet tent	35,400	This will improve walkway and parking lighting to allow evening events at the facility.
2. Boat launch site redevelopment	708,000	This project replaces the existing bathroom building which does not meet ADA regulations as well as realigning the bike trail. This project is anticipated to improve traffic flow, expand usage and update esthetics.
3. Internet connectivity between Eastwood Beach & Baypoint Beach	50,000	This is replacing degraded copper wire with fiber optic cable.

# **HURON-CLINTON METROPOLITAN AUTHORITY** Preliminary 2016 Budget - Capital Improvement Projects 2016 New Projects (33) Schedule C

<u>PROJECT</u>	AMOUNT	<u>REMARKS</u>
4. Above-ground fuel storage (golf course)	94,400	This is part of the continuing program of replacing underground storage tanks with above ground storage tanks. This provides regulatory benefits as well as increased efficiencies with tank sizing.
5. Utilities for High Ropes concept	11,800	This represents potential funding to be determined upon successful negoatiation with a developer.
6. West side wood bridge replacement/bike path	27,000	This replaces a deteriorated bridge with a steel structure that would reduce on-going maintenance issues.
7. Bridge work	36,000	This is the design portion of the project to refurbish the bridge crossing 26 Mile Road into Stony Creek.
8. Vault Latrine replacement at Lakeview	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
9. Vault Latrine replacement at North Dale	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
10 Vault Latrine replacement at Shore Fishing	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
LAKE ERIE		
Pool toy installation	3,600	This is the initial design of additional water play features to be added to the Lake Erie Wave Pool.
2. Internet connectivity between park office and boat launch	26,000	This is replacing degraded copper wire with fiber optic cable.
3. Replace seawall at boat launch with riprap	40,000	This is a continuing on-going project of replacing the failing seawal with riprap.
WOLCOTT MILL		
Add toll booth at Farm Center	80,000	This addition will allow tolling for special events.
2. Replace dairy processing facility	100,000	The current tank is failing.
3. Utilities for High Ropes concept	11,800	This represents potential funding to be determined upon successful negoatiation with a developer.
INDIAN SPRINGS		
Install fiber line between golf course and EDC	20,000	This is replacing degraded copper wire with fiber optic cable.
2. Vault Latrine replacement at Spray-n-Play	20,000	This replaces an existing stick built vault latrine with a prefabricated concrete vault latrine.
ADMINISTRATION OFFICE		
1. Addition to Office Building	500,000	This project is designed to expand the existing administrative office to provide additional office space, and additional conference room and file storage.
TOTAL 2016 NEW PROJECTS (33)	\$2,637,600	

# Preliminary 2016 Budget - Capital Improvement Projects 2015 Work In Progress Projects (11) Schedule 3-D

	PROJECT	<u>AMOUNT</u>	REMARKS
	LAKE ST. CLAIR		
1.	Pool drain & backwash system discharge modifications (2015)	\$104,400	This is a regulatory item required by the state of Michigan.
2.	West beachfront & playground redevelopment (2015)	1,581,200	The existing play structures are aged and do not meet current playground standards. This update incorporates and connects the day sail, food bar and beachfront.
3.	Marina accessible docks (2015)	24,400	Currently the park does not offer any marina accessible dockage.
4.	Seawall Replacement	222,000	The existing seawall dates to the 1950's. It is failing and needs replacement.
	KENSINGTON		
1.	East boat launch ramp/pier replacement (2015)	260,000	The current facilities launch slope is inadequate to launch watercraft. It is also not ADA compliant. This project will address both issues.
	LOWER HURON		
1.	Pump station - Walnut Grove campground (2015)	37,500	Comply with state mandate for camping facilities.
	OAKWOODS		
1.	Flatrock dam safety signage & improvements (2015)	52,000	Comply with state mandate for camping facilities.
	STONY CREEK		
1.	Replace boat launch piers (2015) [GRANT]	189,980	The current facilities are failing. In addition launch slope is inadequate. Facility does not meed ADA requirements. This project addresses these issues.
	LAKE ERIE		
1.	Pool drain & backwash system discharge modifications (2015)	175,820	This is a regulatory item required by the State of Michigan.
	WOLCOTT MILL		
1.	Wetland restoration - Clinton River North Branch [GRANT]	335,000	This project will restore the native habitat of this vital ecosystem.
	INDIAN SPRINGS		
1.	Schmitt Lake Trail Development and Boardwalk	18,000	This project will allow increased public use and access to the Schmitt Lake area.
	TOTAL 2015 WORK IN PROGRESS PROJECTS (11)	\$3,000,300	

# **Preliminary 2016 Budget Estimates**

# **Significant Major Maintenance Projects**

Schedule 4-A

LAKE ST. CLAIR (11)		
Lake weed pile removal	\$90,000	
Vegetation management - annual	30,000	
Boat launch skid pier replacement Phase 2	50,000	
Entrance boulevard overlay (6400 lf)	230,000	
5. Tennis court fence replacement & cement resurfacing (2015)	170,000	
6. Re-pave employee lot driveway (2015)	45,000	
7. Pump station #2 - replace pump system (2015)	28,000	
8. Other projects under \$25,000	62,000	\$705,000
o. Other projects under \$25,000	02,000	\$705,000
KENSINGTON (7)		
Vegetation management - annual	\$30,000	
<ol><li>Road from Nature Center Drive eto Bypass (3700 lf)</li></ol>	150,000	
3. Pig/cow pen drainage improvements	30,000	
4. Monitoring wells - park service area (2015)	25,000	
5. Sanitary sewer rehabilitation - east side (2015)	57,600	
6. Milford entrance and Diamond	260,000	
7. Other projects under \$25,000	10,000	\$562,600
LOWER HURON (9)		
Vegetation management - annual	\$30,000	
2. Roof repair - park maintenance building (2015)	74,000	
3. Pool parking lot pavement repairs (2015)	70,000	
Bathhouse restroom repairs (2015)	50,000	
5. Other projects under \$25,000	92,000	\$316,000
HUDSON MILLS (5)		
1. Vegetation management - annual	\$30,000	
Roof replacement - wood shop/warehouse/storage (2015)	40,000	
3. Road from Park Office to South Lot (2400 lf)	75,000	
4. Other projects under \$25,000	40,000	\$185,000
	,	ψ.00,000
STONY CREEK (9)		
Vegetation management - annual	\$30,000	
<ol><li>Road from Northdale west to Eastwood Beach (27025 lf)</li></ol>	200,000	
Bathroom upgrades - golf starter building (2015)	42,000	
4. Roof repairs - Nature Center (2015)	26,000	
<ol><li>Repair observation deck - Nature Center (2015)</li></ol>	54,000	
Sanitary sewer rehabilitation (2015)	130,000	
7. Other projects under \$25,000	49,000	\$531,000
LAKE ERIE (3)		
1. Vegetation management - annual	\$30,000	
Roof replacement - pool mechanical building (2015)	\$30,000 26,000	
3. Other projects under \$25,000	13,000	\$69,000
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# **Preliminary 2016 Budget Estimates**

# **Significant Major Maintenance Projects**

Schedule 4-A

<ul><li>WOLCOTT (4)</li><li>1. Fire suppression system repair</li><li>2. Other projects under \$25,000</li></ul>	\$150,000 51,000	\$201,000
INDIAN SPRINGS (6)		
1. Install A/C units at EDC	\$50,000	
2. Replace HVAC controller - EDC (2015)	35,000	
3. Spray pad/squirt zone revisions	100,000	
4. Other projects under \$25,000	53,000	\$238,000
HURON MEADOWS (2)		
Roof replacement - golf starter building (2015)	\$52,000	
2. Other projects under \$25,000	20,000	\$72,000
ADMINISTRATIVE OFFICE		
<ul> <li>Engineering and General Planning</li> </ul>	_	\$657,383
TOTAL 2016 Major Maintenance Projects (56)		\$3,536,983

# George M. Carr, P.C.

ATTORNEY AND COUNSELOR

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Mr. John Hertel, Chairman Huron-Clinton Metropolitan Authority 13000 High Ridge Drive Brighton, Michigan 48114-9058

November 3, 2015

Dear Chairman Hertel:

The Legislature is scheduled to recess for the traditional Thanksgiving/Deer Season break next Thursday. As the deadline approaches there are a number of bills pending this week for action. A week from today we may be faced with significant movement or continued stalemate going into the holidays. Here are some of the items awaiting action yet this week:

- 1. Transportation Funding— The roads package is now in the Senate and undergoing serious surgery. The House, in their third package, voted for \$600 million in new revenues and \$600 million from the state's General Fund. That breaks down to roughly increases of \$400 million license fees and \$200 million in fuel tax (+3.3cents/gallon). The Senate proposes to flip the increases to +\$400M fuel tax increase and +\$200M registration fees. As of today the Governor has not endorsed either version and continues to urge some action before the recess.
- 2. House Special Elections- Today is Special Primary Election Day and both the recently controversial former members are on the ballots. Courser is running in Lapeer County and Gamrat in Allegan County. Both races have numerous candidates and heavier than normal voter turnouts are forecasted.
- 3. Energy— After nearly a year of statewide television ads the House Energy Committee is scheduled to vote on a major rewrite of the state's utility standards tomorrow morning. Increased environmental regulations, power plant retirements and calls for expended customer electric choice are all in play. An 81 page "compromise" draft was made public late last Friday and will serve as the basis for committee discussions and amendments tomorrow.
- 4. Proposal A Review- With the school funding debate in full swing House Appropriations Chairman Rep. Al Pscholka has indicated he is open to opening the debate on the need to change the historic tax provisions. Sen. Mike Shirkey from Jackson is also interested in opening up Prop A but agrees with the Governor that a Detroit Public Schools solution is more immediate. Former Governor Granholm had stated that a Prop A "tweak" was warranted but the concept was never formally explored.

Chairman Pscholka is term limited next year so any action on his watch faces serious calendar constraints.

Please be advised that the Board Meeting next week will be on the last day of the fall session. We may see significant action or inaction on many bills up to, and through, the meeting Thursday. An update will be provided at the meeting.

Respectfully submitted,

George M. Carr



To: Board of Commissioners

From: Rebecca Franchock, Controller

Subject: Approval – Pension Committee Recommendation ICMA 457 Plan Fund Change

Date: November 3, 2015

Action Requested: Motion to Approve

That the Board of Commissioners' approve the recommendation of the Pension Committee to replace the Vantage Trust T. Rowe Price Small-Cap Value Fund as recommended by Controller Franchock.

Fiscal Impact: None.

**Background**: The International City/County Management Association (ICMA) provides Deferred Compensation (457 Plan) services to the Metroparks. We were recently notified that on or about Nov. 20, 2015, the Vantage Trust T. Rowe Price Small-Cap Value Fund will no longer be available as an investment option. The Metroparks currently have nine employees invested in that fund. Unless directed otherwise, on or about Nov. 20, 2015, asset balances, future contributions, and current allocations to the closing fund will be directed to the default replacement fund, Vantage Trust Vantagepoint Discovery Fund.

The Vantagepoint Discovery Fund invests primarily in a combination of common stocks of U.S. small-capitalization companies, Russell 2000 Index futures contracts, and U.S. and foreign fixed income securities. The fund has a Net Expense ratio of 0.95 percent.



To: Board of Commissioners

From: Molly Bell, Director of Development Subject: Update – Development Activities

Date: November 3, 2015

Action Requested: Motion to Receive and file

That the Board of Commissioners' receive and file the Development Activities Update as recommended by Director of Development Molly Bell.

# **Update on Foundation Activities:**

- Metroparks Foundation progress since inception.
- Report on Activities Update on strategies with annual fund, mid-level and major giving, with a breakout of corporate giving.
- Progress toward 2015 revenue goals.

		CLE ENTRIES		
PARK	Current	Previous	Prev 3 Yr Avg	Change from Average
Lake St Clair	22,236	20,527	22,686	-2%
Wolcott Mill	10,249	6,529	6,368	61%
Stony Creek	38,156	30,411	31,797	20%
Indian Springs	7,551	6,939	7,035	7%
Kensington	63,779	58,983	59,758	7%
Huron Meadows	13,869	10,716	9,965	39%
Hudson Mills	22,057	20,675	19,742	12%
Lower Huron Willow/Oakwoods	42,556	41,255	41,048	4%
Lake Erie	11,853	11,248	13,342	-11%
Monthly TOTALS	232,306	207,283	211,742	10%

MONTHLY TOLL REVENUE										
Current	Previous		Prev 3 Yr Avg		Change from Average					
\$ 69,447	\$	51,139	\$	38,398	81%					
\$ 72,478	\$	60,743	\$	45,130	61%					
\$ 8,829	\$	7,792	\$	6,896	28%					
\$ 100,989	\$	63,878	\$	50,377	100%					
\$ 23,240	\$	11,213	\$	9,585	142%					
\$ 40,768	\$	31,385	\$	23,630	73%					
\$ 34,797	\$	28,486	\$	19,491	79%					
\$ 34,699	\$	26,097	\$	19,995	74%					
\$ 385,247	\$	280,733	\$	213,502	80%					

		Y-T-D VEHICLE ENTRIES							
PARK	Current	Previous	Prev 3 Yr Avg	Change from Average					
Lake St Clair	364,920	343,357	372,358	-2%					
Wolcott Mill	46,766	45,659	40,065	17%					
Stony Creek	489,947	479,338	491,014	0%					
Indian Springs	76,929	80,009	84,764	-9%					
Kensington	720,066	673,058	690,715	4%					
Huron Meadows	85,408	83,265	80,900	6%					
Hudson Mills	187,474	196,800	206,689	-9%					
Lower Huron Willow/Oakwoods	463,479	458,351	466,976	-1%					
Lake Erie	162,601	145,374	158,907	2%					
Monthly TOTALS	2,597,590	2,505,211	2,592,388	0%					

Y-T-D TOLL REVENUE									
Current		Previous		rev 3 Yr Avg	Change from Average				
\$ 1,245,004	\$	1,171,904	\$	1,039,472	20%				
\$ 1,779,021	\$	1,739,749	\$	1,497,236	19%				
\$ 235,474	\$	226,718	\$	201,469	17%				
\$ 1,859,492	\$	1,694,656	\$	1,448,909	28%				
\$ 77,596	\$	73,202	\$	57,610	35%				
\$ 427,905	\$	439,946	\$	373,143	15%				
\$ 839,650	\$	821,089	\$	731,555	15%				
\$ 475,712	\$	464,434	\$	442,174	8%				
\$ 6,939,854	\$	6,631,699	\$	5,791,569	20%				

PARK		MONTHLY PARK REVENUE								
		Current		Previous		ev 3 Yr Avg	Change from Average			
Lake St Clair	\$	84,405	\$	73,095	\$	61,696	37%			
Wolcott Mill	\$	62,321	\$	52,162	\$	52,212	19%			
Stony Creek	\$	137,943	\$	137,345	\$	118,637	16%			
Indian Springs	\$	55,682	\$	47,838	\$	47,582	17%			
Kensington	\$	205,514	\$	157,369	\$	134,579	53%			
Huron Meadows	\$	72,292	\$	51,044	\$	46,372	56%			
Hudson Mills	\$	78,416	\$	57,673	\$	48,177	63%			
Lower Huron/Willow/Oakwoods	\$	98,143	\$	82,928	\$	77,087	27%			
Lake Erie	\$	78,053	\$	63,142	\$	53,123	47%			
Y-T-D TOTALS	\$	872,768	\$	722,596	\$	639,466	36%			

Y-T-D PARK REVENUE									
Current	Previous		Prev 3 Yr Avg	Change from Average					
\$ 1,966,505	\$	1,652,185	\$ 1,560,011	37%					
\$ 475,527	\$	488,821	\$ 491,449	-3%					
\$ 3,354,338	\$	3,215,592	\$ 2,885,724	16%					
\$ 1,021,027	\$	975,566	\$ 896,994	14%					
\$ 3,728,711	\$	3,295,318	\$ 2,957,864	26%					
\$ 830,114	\$	762,368	\$ 697,076	19%					
\$ 964,161	\$	921,694	\$ 839,657	15%					
\$ 2,747,139	\$	2,495,594	\$ 2,412,892	14%					
\$ 1,567,391	\$	1,484,281	\$ 1,487,066	5%					
\$ 16,654,912	\$	15,291,419	\$ 14,228,734	17%					

	Y-T-D Vehicle Entries by Management Unit						
District	Current	Previous	Prev 3 Yr Avg	Change from Average			
Eastern	901,633	868,354	903,437	0%			
Western	1,069,877	1,033,132	1,063,068	1%			
Southern	626,080	603,725	625,883	0%			

Y-T-D Total Revenue by Management Unit									
Current	Previous	Prev 3 Yr Avg	Change from Average						
5,796,370	5,356,598	4,937,184	17%						
6,544,013	5,954,945	5,391,592	21%						
4,314,530	3,979,875	3,899,958	11%						

		MONTHLY ROUNDS							
GOLF THIS MONTH	Current	Previous	Prev 3 Yr Avg	Change from Average					
Wolcott Mill	864	716	859	1%					
Stony Creek	2,043	2,036	2,403	-15%					
Indian Springs	1,533	1,338	1,542	-1%					
Kensington	2,127	1,810	2,074	3%					
Huron Meadows	2,050	1,573	1,738	18%					
Hudson Mills	1,347	926	831	62%					
Willow	2,122	1,289	1,464	45%					
Lake Erie	1,532	1,512	1,078	42%					
Total Regulation	13,618	11,200	11,989	14%					
LSC Par 3	143	162	330	-57%					
LSC Foot Golf	13	0	0	-					
L. Huron Par 3	182	138	204	-11%					
L. Huron Foot Golf	31	0	0	-					
Total Golf	13,987	11,500	12,522	12%					

MONTHLY REVENUE									
Current	Previous		Prev 3 Yr Avg		Change from Average				
\$ 18,194	\$	12,968	\$	15,756	15%				
\$ 49,146	\$	37,793	\$	42,227	16%				
\$ 30,474	\$	28,594	\$	29,304	4%				
\$ 41,984	\$	40,698	\$	39,338	7%				
\$ 42,343	\$	34,804	\$	34,326	23%				
\$ 22,884	\$	16,240	\$	14,307	60%				
\$ 44,465	\$	25,383	\$	26,827	66%				
\$ 24,626	\$	21,627	\$	17,549	40%				
\$ 274,115	\$	218,107	\$	219,635	25%				
\$ 792	\$	915	\$	1,706	-54%				
\$ 57	\$	-	\$	_	-				
\$ 1,096	\$	854	\$	1,101	0%				
\$ 188	\$	-	\$	-	-				
\$ 276,248	\$	219,876	\$	222,443	24%				

		GOLF ROUNDS Y-T-D							
GOLF Y-T-D	Current	Current Previous		Change from Average					
Wolcott Mill	14,133	12,862	15,080	-6%					
Stony Creek	29,096	29,142	32,541	-11%					
Indian Springs	23,696	22,354	23,199	2%					
Kensington	29,556	26,018	29,663	0%					
Huron Meadows	25,427	21,340	23,034	10%					
Hudson Mills	17,009	14,762	14,338	19%					
Willow	23,057	20,267	19,653	17%					
Lake Erie	24,240	21,424	21,046	15%					
Total Regulation	186,214	168,169	178,555	4%					
LSC Par 3	7,541	7,883	10,642	-29%					
LSC Foot Golf	1,373	0	0	-					
L. Huron Par 3	4,607	5,075	5,967	-23%					
L. Huron Foot Golf	610	0	0	-					
Total Golf	200,345	181,127	195,164	3%					

GOLF REVENUE Y-T-D									
Current	Previous		Prev 3 Yr Avg		Change from Average				
\$ 336,517	\$	259,412	\$	298,161	13%				
\$ 886,744	\$	745,045	\$	802,253	11%				
\$ 560,567	\$	535,596	\$	545,059	3%				
\$ 697,297	\$	636,825	\$	700,713	0%				
\$ 625,565	\$	571,211	\$	579,761	8%				
\$ 331,147	\$	291,256	\$	284,748	16%				
\$ 606,085	\$	474,070	\$	462,410	31%				
\$ 478,971	\$	456,620	\$	461,869	4%				
\$ 4,522,893	\$	3,970,035	\$	4,134,974	9%				
\$ 46,745	\$	48,267	\$	60,148	-22%				
\$ 8,899	\$	-	\$	-	-				
\$ 30,469	\$	31,508	\$	34,188	-11%				
\$ 3,862	\$	-	\$	-	-				
\$ 4,612,868	\$	4,049,811	\$	4,229,310	9%				

	PATRONS THIS MONTH							
AQUATICS THIS MONTH	Current	Current Previous		Change from Average				
Lake St. Clair	0	0	0	-				
KMP Splash	0	0	0	-				
Lower Huron	0	0	0	-				
Willow	0	0	0	-				
Lake Erie	0	0	0	-				
TOTALS	0	0	0	-				

MONTHLY REVENUE											
Current		Previous		v 3 Yr Avg	Change from Average						
\$ -	\$	-	\$	579	-						
\$ -	\$	-	\$	-	-						
\$ 400	\$	-	\$	228	75%						
\$ -	\$		\$	-	-						
\$ 57	\$	-	\$	-	-						
\$ 457	\$		\$	807	-43%						

		PATRONS Y-T-D							
AQUATICS Y-T-D	Current	Previous	Prev 3 Yr Avg	Change from Average					
Lake St. Clair	56,318	40,323	44,872	26%					
KMP Splash	46,207	45,093	48,633	-5%					
Lower Huron	96,069	86,424	100,016	-4%					
Willow	36,400	17,354	18,357	98%					
Lake Erie	38,374	39,176	40,150	-4%					
TOTALS	273,368	228,370	252,027	8%					

ĺ	REVENUE Y-T-D												
	Current	Previous		Р	rev 3 Yr Avg	Change from Average							
	\$ 224,495	\$	160,356	\$	159,768	41%							
	\$ 250,150	\$	198,146	\$	192,981	30%							
	\$ 918,579	\$	709,868	\$	713,393	29%							
l	\$ 98,888	\$	61,789	\$	64,039	54%							
	\$ 216,900	\$	188,752	\$	199,484	9%							
I	\$ 1,709,012	\$	1,318,910	\$	1,329,666	29%							

		Seasonal Activiti	sonal Activities this Month			
PARK	Current	Previous	Prev 3 Yr Avg	Change from Average		
Lake St. Clair						
Welsh Center	3	3	7	-55%		
Shelters	2	2	3	-25%		
Boat Launches	415	108	124	235%		
Marina	99	170	135	-26%		
Mini-Golf	0	0	3	-		
Wolcott						
Activity Center	11	9	9	22%		
Stony Creek						
Disc Golf Daily	749	170	280	167%		
Disc Golf Annual	0	0	0	-		
Total Disc Golf	749	170	280	167%		
Shelters	29	39	45	-36%		
Boat Rental	0	0	0	-		
Boat Launches	82	55	33	146%		
Indian Springs						
Shelters	0	1	1	-		
Event Room	1,116	1,003	1,022	9%		
Kensington						
Disc Golf Daily	1,146	1,761	1,726	-34%		
Disc Golf Annual	3	0	0	-		
Total Disc Golf	1,149	1,761	1,726	-33%		
Shelters	43	38	41	6%		
Boat Rental	0	0	0	-		
Huron Meadows						
Shelters	3	0	2	80%		
Hudson Mills						
Disc Golf Daily	601	569	613	-2%		
Disc Golf Annual	0	1	0	-		
Total Disc Golf	601	570	614	-2%		
Shelters	2	8	9	-78%		
Canoe Rental	70	56	62	12%		
Lower Huron / Willow / Oakwoo	ods					
Shelters	57	71	80	-29%		
Lake Erie						
Shelters	3	4	4	-31%		
Boat Launches	814	758	909	-10%		
Marina	30	26	22	39%		

			Monthly Re	venue			
С	Current		revious	Pre	ev 3 Yr Avg	ange fr Average	
		Ι.					
\$	1,600	\$	-	\$	2,733	-41%	
\$	6,500	\$	8,615	\$	8,922	-27%	
\$	-	\$	-	\$	-	-	
\$	694	\$	1,641	\$	1,702	-59%	
\$	-	\$	-	\$	126	-	
		1					
\$	4,000	\$	4,180	\$	3,363	19%	
\$	2,460	\$	340	\$	563	337%	
\$	-	\$	-	\$	-	-	
\$	2,460	\$	340	\$	563	337%	
\$	6,750	\$	7,800	\$	9,050	-25%	
\$	-	\$	-	\$	-	-	
\$	-	\$	-	\$	-	-	
\$	-	\$	200	\$	267	-	
\$	5,190	\$	2,452	\$	5,485	-5%	
\$	3,438	\$	3,522	\$	3,454	0%	
\$	160	\$	-	\$	-	-	
\$	3,598	\$	3,522	\$	3,454	4%	
\$	9,825	\$	8,450	\$	9,125	8%	
\$	-	\$	1	\$	11	-	
\$	600	\$	-	\$	333	80%	
\$	1,803	\$	1,138	\$	1,227	\$	0
\$	-	\$	50	\$	17	-	
\$	1,803	\$	1,188	\$	1,243	\$	0
\$	400	\$	1,600	\$	1,783	\$	(1)
\$	310	\$	224	\$	277	\$	0
\$	12,200	\$	16,050	\$	17,400	\$	(0)
		· ·	,				. /
\$	900	\$	1,000	\$	1,000	\$	(0)
\$	-	\$	-	\$	-	-	, /
\$	8,838	\$	7,003	\$	7,949	\$	0

		Seasonal Activities Y-T-D								
PARK	Current	Previous	Prev 3 Yr Avg	Change from Average						
Lake St. Clair										
Welsh Center	59	40	57	3%						
Shelters	493	364	443	11%						
Boat Launches	5,580	5,766	6,662	-16%						
Marina	3,285	3,314	3,081	7%						
Mini-Golf	10,058	9,458	10,316	-3%						
Wolcott										
Activity Center	98	94	86	14%						
Stony Creek										
Disc Golf Daily	18,115	19,532	22,330	-19%						
Disc Annual	105	54	70	51%						
Total Disc Golf	18,220	19,586	22,400	-19%						
Shelters	373	369	430	-13%						
Boat Rental	16,752	15,852	16,362	2%						
Boat Launches	1,899	1,903	2,004	-5%						
Indian Springs	·									
Shelters	62	66	52	20%						
Event Room	7,239	8,265	8,033	-10%						
Kensington			·							
Disc Golf Daily	23,203	28,578	29,945	-23%						
Disc Annual	203	96	106	91%						
Total Disc Golf	23,406	28,674	30,052	-22%						
Shelters	472	426	460	3%						
Boat Rental	23,055	18,442	15,797	46%						
Huron Meadows										
Shelters	25	16	26	-3%						
Hudson Mills										
Disc Golf Daily	9,894	11,780	13,766	-28%						
Disc Annual	161	111	120	35%						
Total Disc Golf	10,055	11,891	13,886	-28%						
Shelters	101	112	136	-26%						
Canoe Rental	5,621	6,272	5,972	-6%						
Lower Huron / Willow / Oakv		5,2.2	5,7.2							
Shelters	288	307	376	-23%						
Lake Erie	230	007	0.0							
Shelters	70	70	81	-14%						
Boat Launches	12,844	11,911	13,530	-5%						
Marina	68	83	81	-16%						

	S	easonal Reve	nue Y	′-T-D	
Current		Previous	Pr	ev 3 Yr Avg	Change from Average
	ı		I		T
\$ 33,750	\$	12,950	\$	19,700	71%
\$ 69,289	\$	66,715	\$	70,706	-2%
\$ -	\$	-	\$	-	-
\$ 21,874	\$	24,245	\$	27,002	-19%
\$ 35,727	\$	33,492	\$	32,728	9%
\$ 18,100	\$	17,800	\$	16,288	11%
\$ 59,353	\$	39,056	\$	42,509	40%
\$ 4,710	\$	2,550	\$	3,063	54%
\$ 64,063	\$	41,606	\$	45,572	41%
\$ 75,350	\$	73,910	\$	77,632	-3%
\$ 176,389	\$	134,198	\$	137,410	28%
\$ -	\$	-	\$	-	-
\$ 7,100	\$	9,200	\$	8,267	-14%
\$ 64,058	\$	59,982	\$	63,006	2%
\$ 69,056	\$	61,634	\$	61,364	13%
\$ 6,841	\$	4,478	\$	4,905	39%
\$ 75,897	\$	66,112	\$	66,269	15%
\$ 106,300	\$	96,070	\$	89,382	19%
\$ 243,462	\$	213,695	\$	185,451	31%
\$ 5,000	\$	3,200	\$	4,567	9%
\$ 29,682	\$	23,560	\$	27,532	8%
\$ 7,835	\$	5,150	\$	5,650	39%
\$ 37,517	\$	28,710	\$	33,182	13%
\$ 20,200	\$	22,400	\$	24,667	-18%
\$ 25,016	\$	27,446	\$	26,364	-5%
	1		<u> </u>		
\$ 62,800	\$	68,875	\$	71,955	-13%
	<u> </u>				
\$ 15,100	\$	15,900	\$	15,992	-6%
\$ -	\$	-	\$	-	-
\$ 158,388	\$	163,033	\$	168,411	-6%

INTERPRETIVE FACILITIES									
		Monthly Patrons Served							
PARK	(total pro	(total program participants and non-program visitors)							
	Current	Previous	Prev 3 Yr Avg	Change from Average					
Lake St Clair	7,901	7,711	7,646	3%					
Wolcott Mill	8,897	10,447	9,489	-6%					
Wolcott Farm	7,787	14,550	14,467	-46%					
Stony Creek	21,537	18,110	19,311	12%					
Indian Springs	9,096	11,680	10,984	-17%					
Kens NC	28,243	26,502	29,075	-3%					
Kens Farm	28,330	33,074	32,239	-12%					
Mobile Center	1,971	1,869	1,651	19%					
Hudson Mills	4,122	5,937	4,832	-15%					
Oakwoods	16,019	18,938	16,397	-2%					
Lake Erie	9,495	15,686	14,294	-34%					
Totals	143,398	164,504	160,385	-11%					

	YTD Patrons Served									
(total pro	(total program participants and non-program visitors)									
Current	Previous	Prev 3 Yr Avg	Change from Average							
118,156	115,841	114,651	3%							
40,620	49,602	46,081	-12%							
95,454	99,572	111,539	-14%							
151,554	134,512	141,272	7%							
81,209	91,962	90,065	-10%							
237,992	232,118	253,686	-6%							
255,330	274,433	275,522	-7%							
34,424	21,542	26,396	30%							
41,556	42,238	40,414	3%							
121,082	129,806	124,581	-3%							
60,728	129,541	106,436	-43%							
1,238,105	1,321,167	1,330,642	-7%							

	Monthly Revenue							
PARK	Current		Previous		Prev 3 Yr Avg		Change from Average	
Lake St Clair	\$	3,714	\$	1,352	\$	1,699	119%	
Wolcott Mill	\$	5,443	\$	5,184	\$	3,824	42%	
Wolcott Farm	\$	9,985	\$	10,003	\$	9,092	10%	
Wagon Rides	\$	2,399	\$	8,826	\$	5,951	-60%	
Livestock/Produce	\$	22,300	\$	5,805	\$	9,089	145%	
FARM TOTAL	\$	34,684	\$	24,634	\$	24,132	44%	
Stony Creek	\$	3,238	\$	4,166	\$	5,291	-39%	
Indian Springs	\$	3,113	\$	3,248	\$	3,529	-12%	
Kens NC	\$	2,467	\$	4,327	\$	3,692	-33%	
Kens Farm	\$	775	\$	2,147	\$	2,166	-64%	
Wagon Rides	\$	6,986	\$	9,602	\$	8,601	-19%	
Livestock/Produce	\$	5,724	\$	6,983	\$	5,862	-2%	
FARM TOTAL	\$	13,485	\$	18,732	\$	16,628	-19%	
Mobile Center	\$	4,184	\$	2,478	\$	2,611	60%	
Hudson Mills	\$	1,265	\$	1,331	\$	2,416	-48%	
Oakwoods	\$	4,014	\$	5,253	\$	3,699	9%	
Lake Erie	\$	243	\$	150	\$	782	-69%	
Totals	\$	75,849	\$	70,854	\$	68,303	11%	

VTD Dovonus										
YTD Revenue  Courset Provious Provious Change fro										
Current		Previous	Pre	ev 3 Yr Avg	Average					
\$ 25,455	\$	17,264	\$	16,978	50%					
\$ 14,685	\$	12,789	\$	10,316	42%					
\$ 53,773	\$	48,582	\$	51,459	4%					
\$ 6,311	\$	13,511	\$	9,060	-30%					
\$ 46,141	\$	49,557	\$	49,727	-7%					
\$ 106,225	\$	111,650	\$	110,245	-4%					
\$ 24,274	\$	22,071	\$	25,459	-5%					
\$ 33,637	\$	35,651	\$	37,763	-11%					
\$ 21,833	\$	23,158	\$	21,539	1%					
\$ 48,949	\$	40,741	\$	40,029	22%					
\$ 26,950	\$	33,303	\$	31,641	-15%					
\$ 21,432	\$	20,326	\$	16,424	30%					
\$ 97,331	\$	94,370	\$	88,094	10%					
\$ 18,562	\$	17,770	\$	16,934	10%					
\$ 12,910	\$	11,953	\$	14,321	-10%					
\$ 18,523	\$	19,496	\$	18,265	1%					
\$ 10,921	\$	5,931	\$	8,655	26%					
\$ 384,355	\$	372,102	\$	368,569	4%					

	ON-SITE Programs and Attendance							
BREAKDOWN OF ATTENDANCE	CURREN	T YEAR	PREVIOUS YEAR					
	Programs	Attendance	Programs	Attendance				
Lake St Clair	77	1,906	65	1,747				
Wolcott Mill	16	1,787	16	2,410				
Wolcott Farm	27	2,774	110	7,475				
Stony Creek	139	4,581	103	2,450				
Indian Springs	61	2,783	102	5,619				
Kens NC	45	1,379	69	2,097				
Kens Farm	211	7,283	210	7,642				
Mobile Center								
Hudson Mills	13	287	13	434				
Oakwoods	163	1,700	176	4,286				
Lake Erie	41	628	43	698				
Totals	793	25,108	907	34,858				
BREAKDOWN OF ATTENDANCE	OTHER VISITORS (Non-programs)							
	Current	Previous	"ON-SITE" -					
Lake St Clair	5,921	5,957		programs offe				
Wolcott Mill	7,110	8,007						
Wolcott Farm	5,013	7,075		"OFF-SITE" -				

OFF-SITE Programs and Attendance			
CURRENT YEAR		PREVIOUS YEAR	
Programs	Attendance	Programs	Attendance
2	74	1	7
-	•	1	30
-	-	-	-
-	-	-	-
4	172	3	304
20	740	25	1,932
-	-	-	-
48	1,971	53	1,869
10	335	-	-
-	-	2	180
-	-	2	140
84	3,292	87	4,462

Stony Creek 16,956 15,660 5,757 6,141 Indian Springs 22,473 Kens NC 26,124 21,047 25,432 Kens Farm Mobile Center Hudson Mills 3,500 5,500 14,472 Oakwoods 14,319 Lake Erie 8,867 14,848 114,998 125,181 Totals

"ON-SITE" - Statistics includes both programs offered to the public and programs offered to school and scout groups.

"OFF-SITE" - Statistics includes outreach programs at schools, special events such as local fairs, or outdoor related trade shows.

"OTHER VISITORS" - Represents patrons to interpretive centers who visit to view exhibits, walk trails, and generally just enjoy the outdoors.